



**BOARD OF TRUSTEES - OPEN SESSION AGENDA**

January 28, 2022 @ 9:30 AM

Join Zoom Meeting

<https://hsc-unm.zoom.us/j/99446166537>

Meeting ID: 994 4616 6537 / Passcode: 333268

+1-253-215-8782, 99446166537# \*333268# US (Tacoma)

+1-346-248-7799, 99446166537# \*333268# US (Houston)

- I. **CALL TO ORDER – Mr. Del Archuleta, Chair, UNM Hospital Board of Trustees**
- II. **ANNOUNCEMENTS (Informational – 10 Minutes)**
  - COVID-19/High Census Update – Mrs. Kate Becker, UNM Hospital CEO
- III. **ADOPTION OF AGENDA – Mr. Del Archuleta, Chair, UNM Hospital Board of Trustees (Approval/Action - 5 Minutes)**
- IV. **PUBLIC INPUT (Informational)**
- V. **APPROVAL OF THE MINUTES – Mr. Del Archuleta, Chair, UNM Hospital Board of Trustees**
  - November 19, 2021 UNM Hospital Board of Trustees Meeting Minutes (Approval/Action – 5 Minutes)
- VI. **MISSION MOMENT – Mrs. Kate Becker to Introduce Rachel Rivera, MSN, RN, CPN, CCRN Unit Director (Informational – 10 Minutes)**
- VII. **EMPLOYEE WELL-BEING – Mr. Steve Nuanez, LCSW, Director, Employee Well-Being Department (Informational – 15 Minutes)**
- VIII. **APPROVAL OF CARRIE TINGLEY HOSPITAL (CTH) ADVISORY BOARD NOMINATION – Mrs. Kate Becker, UNM Hospital CEO**
  - Michael Shannon, Parent Member (Approval/Action – 10 Minutes)
- IX. **ITEMS FOR APPROVAL – Mrs. Bonnie White, UNM Hospital CFO (Approval/Action – 20 Minutes)**
  - **Recommend for Approval by UNMH Board of Trustees and Advancement to HSC and Board of Regents**
    - Disposition of Assets
  - **Recommend for Approval by UNMH Board of Trustees**
    - Regents Form RFP P435-21 Healthcare Staffing and Technology (\$70M maximum annual spend)
- X. **FINANCIAL UPDATE – Mrs. Bonnie White, UNM Hospital CFO**
  - Financial Update (Informational – 15 Minutes)
- XI. **UNM HOSPITAL TOWER PROJECT – Dr. Michael Chicarelli, UNM Hospital COO (Informational – 15 Minutes)**
- XII. **ADMINISTRATIVE REPORTS (Informational – 20 Minutes)**
  - Executive Vice President Update – Dr. Douglas Ziedonis
  - HSC Committee Update – Dr. Michael Richards
  - UNMH CEO Report – Mrs. Kate Becker
  - UNMH CMO Report – Dr. Irene Agostini
  - Chief of Staff Update – Dr. Nathan Boyd
- XIII. **UNM HOSPITAL BOT COMMITTEE REPORTS (Informational – 10 Minutes)**
  - Finance Committee – Mr. Terry Horn
  - Audit & Compliance Committee – Dr. Tamra Mason
  - Quality and Safety Committee – Mr. Kurt Riley
  - Native American Services Committee – Mr. Erik Lujan
- XIV. **CLOSED SESSION:**
  - **Roll Call Vote to close the meeting and to proceed in Closed Session – Mr. Del Archuleta, Chair, UNM Hospital Board of Trustees (Approval/Action – Roll Call Vote)**
    - a. Discussion of limited personnel matters pursuant to Section 10-15-1.H (2), NMSA pertaining to the appointment and reappointment of medical providers to the medical staff of UNM Hospital and expansion of medical staff privileges for certain UNM Hospital medical staff providers, including the discussion of matters deemed confidential under the New Mexico Review Organization Immunity Act, Sections 41-9-1E(7) and 41-9-5, NMSA.
    - b. After discussion and determination where appropriate, of limited personnel matters per Section 10-15-1.H (2); and discussion and determination, where appropriate of matters subject to the attorney-client privilege regarding pending or threatened litigation in which UNMH is or may become a participant, pursuant to Section 10-15-1.H (7); and discussion of matters involving strategic and long-range business plans or trade secrets of UNMH pursuant to Section 10-15-1.H (9), NMSA, the Board certified that no other items were discussed, nor were actions taken.
- XV. **Certification that only those matters described in Agenda Item XIV were discussed in Closed Session; consideration of, and final action on the specific limited personnel matters discussed in Closed Session – Mr. Del Archuleta, Chair, UNM Hospital Board of Trustee (Approval/Action)**
- XVI. **Adjourn Meeting – Mr. Del Archuleta, Chair, UNM Hospital Board of Trustee (Approval/Action)**

# Board of Trustees Meeting Minutes 11 19 2021

<i>Agenda Item</i>	<i>Subject/Discussion</i>	<i>Action/Responsible Person</i>
Voting Members Present	Terry Horn, Trey Hammond, Del Archuleta, Erik Lujan, Kurt Riley, Tamra Mason, Michael Brasher, Monica Zamora, and Davin Quinn	
Ex-Officio Members Present	Kate Becker, Doug Ziedonis, Michael Richards, Rob Schwartz, Garnett Stokes, and Nathan Boyd	
Staff Members Present	Mike Chicarelli, Sara Frasch, Patti Kelley, Doug Brooks, Paula Williams, Ryan Randall, John Marek, Kori Beech, Bonnie White, Irene Agostini, Alex Sanchez, Eve Espey, Dawn Harrington, Jennifer James, Rebecca Fastle Eileen Sanchez, Rodney McNease, Anita Nevarez, Felix Funes, Brittney Turnbough, and Fontaine Whitney	
County Officials Present	Clay Campbell	
I. Call to Order	A quorum being established, Mr. Del Archuleta, Chair, called the meeting to order at 9:33 AM	
II. Announcements	Mrs. Kate Becker, UNM Hospital CEO, gave a COVID-19/High Census Update	
III. Adoption of Agenda	Mr. Del Archuleta, Chair, asked for any revisions to the Agenda, hearing none, he requested a motion to adopt the Agenda.	Mr. Michael Brasher made a motion to adopt the agenda. Mr. Terry Horn seconded the motion. Motion passed with no objections.
IV. Public Input	N/A	
V. Approval of Minutes	Mr. Del Archuleta, Chair, asked for any revisions to October 29, 2021 UNM Hospital Board of Trustees Meeting Minutes. Hearing no revisions, Chair Archuleta requested a motion to approve the October 29, 2021 UNM Hospital Board of Trustees Meeting Minutes.	Mr. Michael Brasher made a motion to approve the October 29, 2021 UNM Hospital Board of Trustees Meeting Minutes. Mr. Terry Horn seconded the motion. The motion passed with no objections.
VI. Mission Moment	Mrs. Kate Becker, UNM Hospital Chief Executive Officer, introduced Mrs. Anita Nevarez, Director Environmental Services, and Mr. Felix Funes, Director Security, to present the Mission Moment. The Mission Moment was an email of recognition/appreciation of staff from a patient that spent her 69 <sup>th</sup> birthday at UNM Hospital (presentation included in BoardBook). Board Members and staff expressed their appreciation to Mrs. Nevarez and Mr. Funes and their staff.	
VII. Items for Approval	Mrs. Bonnie White, UNM Hospital Chief Financial Officer, presented the below identified items for review and approval. Mr. Terry Horn indicated the UNMH BOT Finance Committee discussed/reviewed the items in detail at their November 17 <sup>th</sup> meeting and recommend approval by the full UNM Hospital	Mr. Terry Horn made a motion to approve Sg2 – Renew Analytics Subscription for Additional 2-Year Term as presented by

	<p>Board of Trustees. After discussion, Mr. Del Archuleta, Chair, requested a motion to approve the items listed below (write-ups included in BoardBook).</p> <ul style="list-style-type: none"> <li>• Sg2 - Renew Analytics Subscription for Additional 2-Year Term (\$1,072,200 increase; total contract \$2,878,900)</li> <li>• Cerner Corporation – 5-Year Agreement Experian Health, Inc. Patient Financial Clearance and Document Imaging Software Services (\$1,278,829)</li> </ul> <p>Mrs. Bonnie White, UNM Hospital Chief Financial Officer, presented the below Capital items for review and approval with advancement to HSC Committee and Board of Regents for review and approval. Mr. Terry Horn indicated the UNMH BOT Finance Committee discussed/reviewed the Capital items in detail at their November 17<sup>th</sup> meeting and recommend approval by the full UNM Hospital Board of Trustees with advancement to HSC Committee and Board of Regents. After discussion, Mr. Del Archuleta, Chair, requested a motion to approve the Capital items listed below (write-ups included in BoardBook).</p> <ul style="list-style-type: none"> <li>• Capital – UH Main Interventional Radiology Room 4 (IR-4) Equipment Replacement (\$575,000)</li> <li>• Capital – Lamberton Tenant Improvement (NTE \$3,000,000)</li> <li>• Capital – Senior Health Clinic (\$950,000 increase, revised project total \$9,700,000)</li> <li>• Capital – Comprehensive Movement Disorder Center (\$950,000 increase, revised project total \$9,700,000)</li> </ul> <p>Mr. Michael Brasher requested the Board Members send a letter of support to the State Board of Finance. Chair Archuleta agreed and Mrs. Becker said management would write a letter for signature.</p>	<p>Mrs. Bonnie White. Mr. Michael Brasher seconded the motion. The motion passed with no objections.</p> <p>Mr. Terry Horn made a motion to approve Cerner Corporation 5-Year Agreement Experian Health, Inc. Patient Financial Clearance and Document Imaging Software Services as presented by Mrs. Bonnie White. Mrs. Monica Zamora seconded the motion. The motion passed with no objections.</p> <p>Mr. Terry Horn made separate motions to approve the Capital items as presented by Mrs. Bonnie White with advancement to HSC Committee and Board of Regents for review and approval. Mrs. Monica Zamora seconded the motions. Motions passed with no objections.</p>
<p>VIII. Financial Update</p>	<p>Mrs. Bonnie White, UNM Hospital CFO, presented the financial update through October 2021 (presentation in BoardBook).</p>	
<p>IX. UNM Hospital Tower Project</p>	<p>Dr. Michael Chicarelli, UNM Hospital COO, presented the New Hospital Tower Financial update (presentation in BoardBook). Highlights included:</p> <ul style="list-style-type: none"> <li>• Material Shortage and Costs</li> <li>• Drivers of Cost Escalation</li> <li>• Budget Summary</li> <li>• UNM Hospital Board of Trustees Prior Approvals</li> <li>• HED and SBOF Prior Approvals</li> </ul>	

<p>X. UNM Hospital NHT Vertical Expansion</p>	<p>Dr. Michael Chicarelli, UNM Hospital Chief Operating Officer, and Mrs. Bonnie White, UNM Hospital Chief Financial Officer, presented the UNM Hospital NHT Vertical Expansion (\$41,000,000) for review and approval with advancement to HSC Committee and Board of Regents for review and approval. After discussion, Mr. Terry Horn stated the UNMH BOT Finance Committee discussed/reviewed the UNM Hospital NHT Vertical Expansion at their November 17<sup>th</sup> meeting and recommend approval by the full UNM Hospital Board of Trustees with advancement to HSC Committee and Board of Regents. After discussion, Mr. Del Archuleta, Chair, requested a motion to approve (write-up in BoardBook).</p>	<p>Mr. Terry Horn made a motion to approve the UNM Hospital NHT Vertical Expansion as presented by Dr. Chicarelli and Mrs. White with advancement to HSC Committee and Board of Regents for review and approval. Mr. Michael Brasher seconded the motion. Motion passed with no objections.</p>
<p>XI. Administrative Reports</p>	<p>Dr. Douglas Ziedonis presented the Executive Vice President Update (report BoardBook). Dr. Michael Richards presented the HSC Committee Update (report in BoardBook) Mrs. Kate Becker presented the UNM Hospital CEO Update (report in BoardBook). Dr. Irene Agostini presented the UNM Hospital CMO update (report in BoardBook). Dr. Nathan Boyd gave a Chief of Staff update.</p>	
<p>XII. UNMH BOT Committee Reports</p>	<p>Mr. Terry Horn gave a brief summary of the UNMH BOT Finance Committee Meeting. Dr. Tamra Mason stated the UNMH BOT Audit &amp; Compliance Committee did not meet in October. Mr. Kurt Riley gave a brief summary of the UNMH BOT Quality and Safety Committee Meeting. The UNMH BOT Native American Services Committee Meeting did not meet in October.</p>	
<p>XIII. Closed Session</p>	<p>At 11:27 AM Mr. Del Archuleta, Chair, requested a motion to close the Open Session of the meeting and move into Closed Session.</p>	<p>Mr. Michael Brasher made a motion to close the Open Session and move to the Closed Session. Mr. Terry Horn seconded the motion. Per Roll Call, the motion passed.</p> <p><b>Roll Call:</b> Mr. Del Archuleta – Yes Kurt Riley – Yes Dr. Tamra Mason – Yes Mr. Terry Horn – Yes Mrs. Monica Zamora – Yes Mr. Michael Brasher – Yes Mr. Erik Lujan – Not Present Mr. Trey Hammond – Not Present Dr. Davin Quinn – Not Present</p>

Vote to Re-Open Meeting	At 11:36 PM Mr. Del Archuleta, Chair, requested a roll call motion be made to close the Closed Session and return the meeting to the Open Session.	<p>Dr. Tamra Mason made a motion to close the Closed Session and return to the Open Session. Mrs. Monica Zamora seconded the motion. Per Roll Call, the motion passed.</p> <p><b>Roll Call:</b>            Mr. Del Archuleta – Yes            Kurt Riley – Yes            Dr. Tamra Mason – Yes            Mr. Terry Horn – Yes            Mrs. Monica Zamora – Yes            Mr. Michael Brasher – Yes            Mr. Erik Lujan – Not Present            Mr. Trey Hammond – Not Present            Dr. Davin Quinn – Not Present</p>
<b>XIV. Certification</b>	<b>After discussion and determination where appropriate, of limited personnel matters per Section 10-15-1.H (2); and discussion and determination, where appropriate of matters subject to the attorney-client privilege regarding pending or threatened litigation in which UNMH is or may become a participant, pursuant to Section 10-15-1.H (7); and discussion of matters involving strategic and long-range business plans or trade secrets of UNMH pursuant to Section 10-15-1.H (9), NMSA, the Board certified that no other items were discussed, nor were actions taken.</b>	Mr. Terry Horn made a motion to approve the Certification. Mrs. Monica Zamora seconded the motion. The motion passed with no objections.
XV. Adjournment	The next scheduled Board of Trustees Meeting will take place Friday, January 28, 2022 at 9:30 AM, via Zoom Conference Call. There being no further business, Mr. Del Archuleta, Chair, requested a motion to adjourn the meeting.	Mr. Michael Brasher made a motion to adjourn the meeting. Mr. Terry Horn seconded the motion. The motion passed unanimously. The meeting was adjourned at 11:37 AM.

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Dr. Tamra Mason, Secretary  
UNM Hospital Board of Trustees

# Mission Moment UNMH BOT 01 28 2022 EMCO



# Mission Moment Letter of Appreciation

UNM HOSPITAL BOARD OF TRUSTEES  
FRIDAY, JANUARY 28, 2022



# Youngest COVID Positive Patient on ECMO at UNM Hospital

This is our little friend Matteo who was on ECMO very recently. Mom came by to say that he is being discharged on January 6, 2022 after 37 days in the hospital. She was so grateful for the care he received in the PICU and at UNM Children's Hospital. How cute is he in his scrubs and crocs???

As some of our staff said, this is why we do what we do! As always, I am so proud and lucky to be part of such an amazing team!! Thanks for all you do!

Rachel Rivera, MSN, RN, CPN, CCRN  
Unit Director



# **Employee Well Being Steve Nuanez UNMH BOT 01 28 2022**

# Employee Well-Being Update for January 2022

Steve Nuanez, LCSW

Director, Employee Well-Being Dept

## DO YOU NEED SUPPORT?

UNM HOSPITAL IS COMMITTED TO PROVIDING ALL STAFF WITH RESOURCES FOR SUPPORT.

### PEER SUPPORT

Peers supporting peers by providing a listening ear, sharing experiences, and offering resources.

Contact: 272-0188

### SPIRITUAL CARE TEAM

Offering tender, loving presence to UNMH staff. Chaplains are available 24/7 to support employees.

Contact: 380-9955

### OUTCOMES INC.

The hospital Employee Assistance Program (EAP) offers 5 free sessions with a counselor to explore in more depth strategies to cope with life stressors. Offered individually, as a couple, or for families.

Contact: 243-2551

### EMPLOYEE WELL-BEING 1:1

One-on-one support sessions with a staff member from Employee Well-Being. Sessions held in a judgement free environment to process, vent, or brainstorm strategies to feel better.

Contact: 272-0188

### HEALTHCARE WORKER AND FIRST RESPONDER SUPPORT LINE

For those working in health care during the pandemic—including mental health providers and first responders.

Contact: 1-855-507-5509

UNMH has several resources available to support well-being at work – for our staff, our teams, and ourselves.

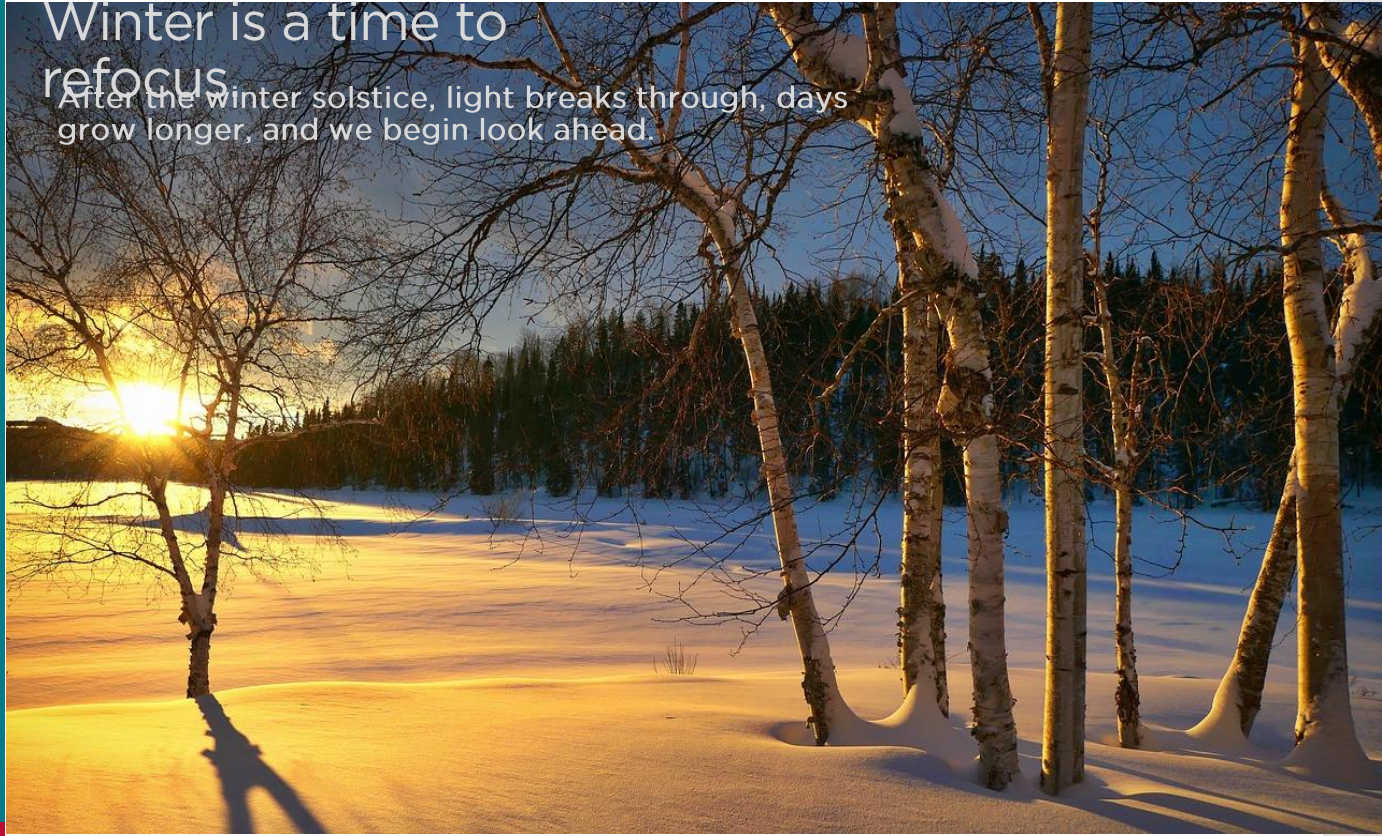
*Not sure what you need, exactly?*

Contact Employee Well-Being for a brief consultation. We can suggest resources, strategies, and approaches that can help.

# January Well-Being Theme: Setting Intention for Well- being

Winter is a time to  
refocus.

After the winter solstice, light breaks through, days  
grow longer, and we begin look ahead.



As a new year begins, many of us naturally experience a desire for **renewal and growth**.

This year, especially, consider shifting your focus from “making resolutions” to **setting intention**.



Image credit: New York Times

Resolutions have a poor track record and often emerge out of a sense of what we *lack*.

Our intentions flow from what we *already have* – our best self, our most deeply held values, our truth.

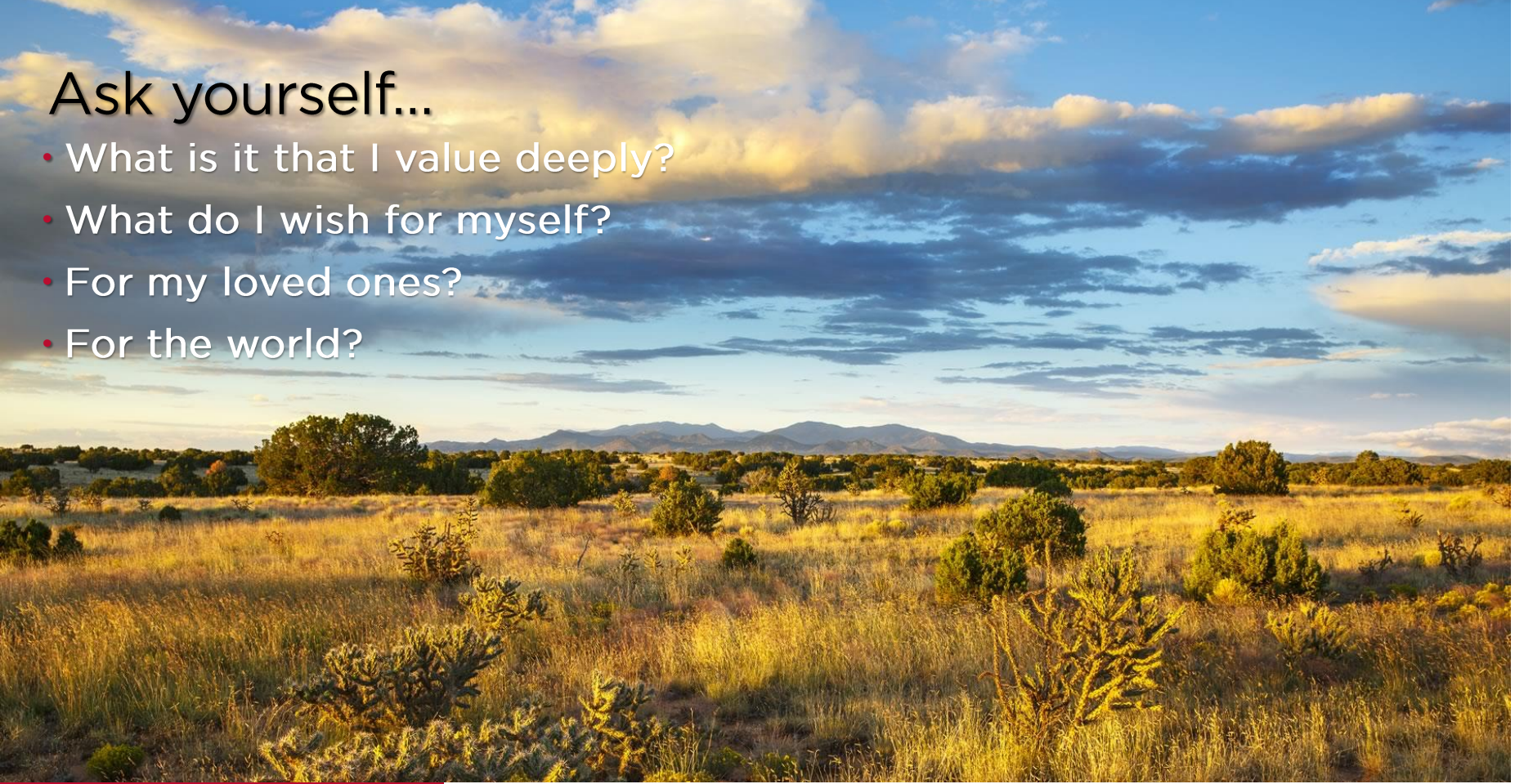
Our intentions can guide us.





# Ask yourself...

- What is it that I value deeply?
- What do I wish for myself?
- For my loved ones?
- For the world?



# An exercise for exploring intentions for the year

Pick five things that you value:

- For example: Family, Health, Helping Others, Beauty, Nature

Pick 5 things that you enjoy:

- Long bike rides, Getting a massage, Cooking brunch, Watching YouTube tutorials, Lazy Saturday mornings

Think of ways they can overlap; write them in the present tense:

- I spend time in nature with my family
- I prioritize my rest and recovery
- I enjoy good food with people I love
- I spend time mentoring others

*Source: Psychology Today, online, "Setting Intentions for the New Year"*

# Develop a daily intention-setting practice

## In the morning...

- Take a couple of minutes to settle, breathe, and focus on your intention for the day. What do you value today? What do you wish for yourself and those around you?
- State an intention for the day - “May I be more mindful about my interactions...”, “May I relate to myself and others with kindness...”, “May I be more aware of my physical needs and care...”

## In the evening...

- In the evening, take a few minutes - just three or four- to review the events of the day. Don't get caught in the details, simply recall what happened and look at the play between your intentions and the events that unfolded.
- End by thinking of something from the day you felt good about. Take joy in that.

Source: lionsroar.com, “Set Your Intention & Rejoice in Your Day”

Focus on  
what is  
within your  
control;  
be kind to  
yourself in  
the process.

“My experience is what I agree to attend to.”

William James, *The Principles of Psychology, Vol. 1,*

1890



# Contact Employee Well-Being

- ✓ Visit the Employee Well-Being intranet site
- ✓ Email: [EmployeeWellbeing@salud.unm.edu](mailto:EmployeeWellbeing@salud.unm.edu)
- ✓ Phone: 272-0188

EWB Service Request



- Melissa McConnell-Hand, LPCC – Well-Being Development Specialist
- Susan McCamey, LPCC – Well-Being Development Specialist
- Eduardo “Eddie” Rojas-Alvarado – Program Coordinator
- Steve Nuanez, LCSW – Director

# Michael Shannon CTH Nomination Memo & Resume for UNMH BOT Final



## Memorandum

**To:** UNM Hospitals Board of Trustees  
**From:** Carrie Tingley Hospital Advisory Board  
**Date:** Friday, December 3, 2021  
**Re:** Nomination for Parent Member Vacancy

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The Carrie Tingley Hospital Advisory Board has approved the nomination of Michael Shannon to join the Advisory Board as a parent member.

We respectfully request the approval of this nomination by the UNM Hospital Board of Trustees.

Sincerely,

A handwritten signature in black ink that reads 'Doris Tinagero'.

Doris Tinagero, DNP, RN, NEA-BC  
Executive Director, CTH & Pediatric Ambulatory  
CTH Advisory Board Ex-Officio

Attachment: Michael Shannon Resume

Michael F. Shannon

PROFILE:

Masters prepared Registered Nurse with a comprehensive knowledge of nursing and direct patient care. Have strong leadership, organizational, analytical and communication skills with a record of superior achievement. In-depth knowledge and experience in program management training and staff supervision.

EDUCATION:

Master's of Science in Nursing Administration/Education, Organization Learning and Instructional Technology  
University of New Mexico, Magna Cum Laude, 1997

Bachelor of Science in Nursing  
University of New Mexico, Magna Cum Laude, 1995

Diploma Graduate in Nursing, Registered Nurse  
New York State School of Nursing, 1975

PROFESSIONAL  
EXPERIENCE:

Fellow, American Nurses Advocate Institute, current. Member of the American Nurses Association, Washington, DC Review and collaborate on Nurse and Healthcare Legislation and advocate for the quality nursing care.

Senior Lecturer, University of New Mexico, College of Nursing Albuquerque, New Mexico 12/2019-present, retired. Serve as Senior Lecturer for Clinical Intensives, UNMH Emergency Room. Clinical instructor for Medical Surgical Nursing, Nursing Assessment, on-line instruction



and Supplemental Lab. Primary didactic instructor for Complex Nursing 5, Nursing Clinical Intensive III. Participated, designed and the first BSN/ADN program to have implemented the New Mexico Nursing Education Consortium Concept Based Curriculum and currently faculty for BSN Level 5 programs curriculum. Nursing. Faculty Advisor for the Student Nurse Association.

Consultant, Legal Nurse Advisor, 12/2015-present. Review medical records and screen case assessments for merit; analyze EHR, and hard copy records for deviations in medical and nursing current standards of care. Summarize medical record entries and recommend additional documents that may be vital to the case. When needed, provide evidence based practices through medical research.

Coordinator, Level 5, Nursing Program

Central New Mexico Community College, Albuquerque, New Mexico, 12/2011-12/2019

Serve as Program Coordinator, Level 5 and site acquisition for Associate Degree Nursing Program. Clinical instructor for Medical Surgical Nursing, Nursing Assessment, on-line

instruction and Supplemental Lab. Primary didactic instructor for Complex Nursing 5, Nursing

Clinical Intensive III. Participated, designed and the first ADN program to have implemented the

New Mexico Nursing Education Consortium Concept Based Curriculum and currently Lead

faculty for the ADN/BSN Level 5 programs curriculum. Adjunct Faculty, University of New

Mexico College of Nursing. Faculty Advisor for the Student Nurse Association.

Clinical Director, Nursing Program

Pima Medical Institute, Albuquerque, New Mexico, 7/11- 12/11

Serve as Clinical Director and site acquisition for Associate Degree Nursing Program. Clinical

instructor for Critical Care, Emergency Care, Medical Surgical Nursing. Primary didactic

instructor for Complex Nursing IV, Nursing V Clinical, Nursing VI Clinical and didactic and

Professional Transition II/Senior Nursing. Outstanding Faculty Member for 2011/PIMA

Medical Institute.

Clinical Rural Health Nurse Coordinator

Raymond G. Murphy, VA Medical Center, New Mexico, 12/08-7/11

Serves as Clinical Rural Health Nurse Coordinator for 6 Community Based Outpatient Clinics

(CBOC) and 4 Contracted Satellite Clinics for the Albuquerque, VA Hospital throughout the

state of New Mexico and 1 Contracted Clinic in southern Colorado. Proficient in CPRS and all

aspects of patient specific continuity of care. Monitors facility and CBOC performance

measures and specifically Ambulatory Care Services reports. Fluent in Joint Commission

requirements, OIG, SOARS, OSHA regulations and tracers. Instrumental in LMS training on

Telehealth and TeleMedicine training. Manages and assists in coordinating the recruitment and

retention of registered nurses, licensed practical nurses and nursing assistants. Manages all

nursing scholarship programs for the New Mexico VA system which includes: Employee

Incentive Scholarship Program, National Nursing Education Initiative, VA Learning

Opportunities Residency, and VA Nursing Education for Employees Program and coordinates

the tuition reimbursements Serves on the Human Resource Recruitment Collaborative Committee and Nurse Professional Affairs Committee.

Special Assistant to the Director, Navy Nurse Corps, Deputy Surgeon General of the Navy Bureau of Medicine and Surgery, Washington, DC 10/2005-12/2008

Served as consultant and advisor to Active duty and Reserve nurse corps officers regarding accession, promotion, recruitment and retention.

Analyzes, evaluates and interprets Nurse Corps manpower statistics and data. Makes recommendations for recruiting and promotion plans

Liaisons with Bureau of Medicine, Federal Nursing Service Council, Recruit Command, and Reserve Force Command

Served as Chairperson, for Navy Medicine and the Navy Nurse Corps to the American Military Surgeons of the United States Annual Symposium

Prepares input and responses for the Navy Nurse Corps testimony before Congress relating to nursing issues.

Maintains Instructor/Faculty status for the Defense Medical Readiness Training Institute and National Naval Medical Center in ABLS, ACLS, ENPC, PALS, PHTLS, TNCC

Maintains clinical proficiency in Emergency/Trauma subspecialty by working and mentoring in the emergency room at the National Naval Medical Center

Chairman of the Recruitment Committee for the Medical Recruitment and Retention Working Group of the Office of the Secretary of Defense, networks with Army, Air Force and Navy.

Championing the interoperable paradigm for Recruitment and Retention within the Uniform Services.

Clinical Coordinator/Paramedic Instructor Para-Rescue Program

United States Air Force, Albuquerque, NM, 4/2005-10/2005

Responsible for clinical assignments and paramedic instruction for the Air Force Para-rescue/Combat Rescue Officer School. Instructor in Basic Life Support, EMT-B and Paramedic Courses governed by the Air Force Education and Training Command

Reason for leaving: Recall to Active Duty; United States Navy.

Charge Nurse/Trauma Nurse Specialist

University of New Mexico, Regional Trauma Center, Emergency Department, 1/2000-4/2005, retired

Served as Charge Nurse in the Emergency Room conducting care, triage and treatment for emergent patients in a Level I Trauma Center.

Analyze the ongoing emergency room operations including patient flow and staffing issues

Unit Director

University of New Mexico Hospital, NM, 4/1999-1/2000  
Responsible for management of Behavior Health Nursing Department  
Managed 30 bed inpatient Psychiatric Unit  
Supervised 28 RN's and 49 Mental Health Technicians  
Served as primary representative for the inpatient units for JCAHO  
Served on the University Hospital Practice Council  
Served on the Redesign Initiative Discharge Process Task Force

#### Administrative Supervisor

University of New Mexico Hospital, NM, 8/1995-4/1999  
Developed and implemented the Administrative Supervisor role.  
Assumed primary and administrative responsibility and accountability for hospital functions after hours  
Served as on-site representative of University Hospital and liaison between physicians, nursing staff, patients, families and hospital departments  
Facilitated communication and decision-making through direct intervention, consultation and/or referral to resources as appropriate to each individual situation

#### Navy Nurse Corps, Lieutenant Commander

Fleet Hospital Six, Bahrain 12/1990-4/1991  
Division Officer/Flight Nurse Casualty Receiving

#### Emergency Room Nurse/Charge Nurse

University of New Mexico, NM 1/1979-8/1995  
Served as Emergency Room Staff nurse/Charge nurse/Flight nurse  
Conducted triage for emergency care, making initial patient assessment and instituting emergency procedures

#### MILITARY EXPERIENCE

Deputy, Chief of Staff, Navy Medicine West, Captain  
December 2008-December 2010

Served as the Deputy, Chief of Staff, Total Force Integration, Navy Medicine West, San Diego  
Collaborated with 3 Commanding Officers of the Reserve Component of the United States Navy and their staff of greater than 1200 Physicians, Nurses, Corpsman

Preside as the direct link between Reserve and Active Duty affairs

Commanding Officer, United States Navy/Reserve Component

October 2004-October 2005

Served as the Commanding Officer, Operational Health Support Unit, Naval Hospital, Camp Pendleton, California

Managed unit of greater than 350 Physicians, Nurses, Corpsman

Preside as the direct link to the Active Duty counterpart

Senior Nurse Executive, United States Navy/Reserve Component

October 2003-October 2004

Served as the Senior Nurse Executive, Operational Health Support Unit, Naval Hospital, Bremerton, Washington

Managed staff of greater than 100 Nurse Corps Officers

Preside as direct link to Commanding Officer of Echelon 4 level of care

Executive Officer, United States Navy/Reserve Component

October 2001-October 2003

Served as Executive Officer for Fleet Hospital Dallas, PML 500, Combat Zone Hospital

Manage medical staff of greater than 500 Physicians, Nurses and Hospital Corpsman

Preside as direct link in the Echelon 3 level of care in theater of operation

Exercise Commander: Medical Outreach Program, West Africa, Ghana

Navy Nurse Ambassador, Australia June 2003

Faculty, Defense Medical Readiness Training Center

San Antonio, TX, 1991- present

Faculty, Course Director

Serve as Instructor, course director for the following course:

ABLS PALS ENPC

ACLS PHTLS PICC-LINE Certified

TNCC CBRNE

Logged greater than 3500 hours didactic teaching for the Defense Medical Readiness Training Center. Instruction included care and treatment lectures in: Psycho-social aspects of Trauma Care; Head Trauma; Chemical Burns; Electrical Burns; Stabilization and Transport; Cardiac Arrhythmias; Airway Maintenance and Management; Thoracic Trauma; Pediatric Burns and Trauma; Pathophysiology of Trauma Care; Extremity Trauma; Abdominal Trauma; Pharmacological Interventions for Burns and Trauma; Trauma Pregnancy; Chemical, Biological, and Radiation Emergency Care.

## SEMINARS

### CONFERENCES:

New Mexico Nursing Association, Vice President	2018-present
New Mexico Nursing Association, Board Member	2017
New Mexico Nursing Education Consortium	2012-present
American Military Surgeons of the United States	2010
HRRO Conference VA Recruiter University	2009
Surgeon General of the Navy Leadership Conference	2009
Tri-Care Financial Management Executive Program	2008
Military Health System Conference	2008
American Military Surgeons of the United States	2007
Interagency Institute for Federal Health Care Executives	2007
American Military Surgeons of the United States	2006
Navy Corporate Business Course	2005
CO/XO Conference	2004
American Military Surgeons of the United States	2003
Triage, Staging, and Receiving Naval Forces, Korea	2002
Cold Weather Survival Course	2002
Chemical/Biological Casualties Course	2001
Strategic Medical Readiness Contingency Course	2001
Steven Covey "7 Habits of Highly Effective People"	2000
MCBC U.S. Army	1999
Military Leadership Conference	1996
Operations Other than War	1996
Empowerment Principles	1995
Leadership and Management	1995

## PROFESSIONAL

### AFFILIATIONS:

- Medical Advisory Board Member, Carrie Tingly Children's Hospital, expired
- Captain, United States Navy (retired)
- Sigma Theta Tau Nursing Honor Society, Governance Chair
- Federal Nursing Service Council
- Registered Nurse, New Mexico, 1975-present
- United States Gymnastic Federation
- Naval Reserve Association
- American Military Surgeons of the United States
- Emergency Nurses Association

- Nursing Advisory Committee, Albuquerque Public School Practical Nursing Program
- United States Power Lifting Association; 100% Raw Powerlifting; Currently holding the World record for Strict Curl, senior men's division.
- New Mexico Action Coalition
- ANA/NMNA member

#### PROFESSIONAL

#### CERTIFICATIONS:

Registered Nurse New Mexico Board of Nursing

Credentialed through United States Navy as Medical Surgical Nurse Subject Matter Expert

ACLS expires 2019

#### Instructor: (past)

Advanced Burn Life Support

Emergency Nurse Pediatric Course

Combat Trauma Nurse Course

Pre-hospital Trauma Life Support

Trauma Nurse Core Curriculum

Pediatric Advanced Life Support

#### AWARDS:

Personal decorations include: Meritorious Service Medal 3 (2Gold Stars), Joint Service Commendation Medal, Navy and Marine Corps Commendation Medal 3 (Gold Star), National Defense Medal (Bronze Star), Kuwait Liberation Medal, Southeast Asia Medal and additional service medals.

#### REFERENCES:

Upon Request

# January FY22 Cover Letter Disposition of Assets



Date: January 17, 2022

To: Bruce Cherrin  
Chief Procurement Officer, UNM Purchasing Department

From: Bonnie White  
Chief Financial Officer, UNM Hospitals

Subject: Property Disposition – January 2022

Attached for your review and submission to the Board of Regents is the Property Disposition Detail list for the month of January 2022.

Consistent with UNM Board of Regents Policy 7.9 Property Management and the Disposition of Surplus Property Act, 13-6-1, NMSA 1978, and based upon documentation submitted by the UNM Hospitals' departments responsible for the equipment, I certify that the equipment identified on the list is worn-out, unusable/unlocated or beyond useful life to the extent that the items are no longer economical or safe for continued use by UNM Hospitals. I recommend that the items be deleted from UNM Hospitals inventory and disposed of in accordance with the above noted Regents Policy and Surplus Property Act.



<b>Row Labels</b>	<b>Count of Lawson Number</b>	<b>Sum of Acquisiton Cost</b>	<b>Sum of Book Value</b>	<b>Average of Age In Years</b>
Auction	53	939,165.52	133,285.76	10
Electronics Recycling	13	79,317.13	-	8
Unable to Inventory	61	1,197,687.74	31,532.85	12
UNM Automotive	1	29,017.00	13,903.98	2
<b>Grand Total</b>	<b>128</b>	<b>2,245,187.39</b>	<b>178,722.59</b>	<b>11</b>



Property Disposition Request  
January 2022

Description Summary				
Description	Count of Items	Sum of Acquisiton Cost	Sum of Book Value	Average of Age In Years
Medical Equipment	110	\$ 2,094,391.33	\$ 164,818.61	11
Non-Medical Equipment	4	\$ 42,461.93	\$ -	18
SW & Electronics	13	\$ 79,317.13	\$ -	8
Vehicles	1	\$ 29,017.00	\$ 13,903.98	2
<b>Grand Total</b>	<b>128</b>	<b>\$ 2,245,187.39</b>	<b>\$ 178,722.59</b>	<b>10</b>

Disposal Summary				
Description	Count of Items	Sum of Acquisiton Cost	Sum of Book Value	Average of Age In Years
Auction	53	939,165.52	133,285.76	10
Electronics Recycling	13	79,317.13	-	8
Unable to Inventory	61	1,197,687.74	31,532.85	12
UNM Automotive	1	29,017.00	13,903.98	2
<b>Grand Total</b>	<b>128</b>	<b>\$ 2,245,187.39</b>	<b>\$ 178,722.59</b>	<b>8</b>

Company	Lawson Number	Asset Control Number	Description	Accounting Unit	Division Description	Model	Serial Number	Acquisition Date	Acquisiton Cost	Book Value	Proposed Method of Disposal	Reason for Disposal	Generalized Description	Comments
10	32421	103723	Medivator Advantage Plus SS	34245	ENT Clinic	ADV-1007	86964521	03/01/2018	55,693.18	34,344.12	Auction	Obsolete	Medical Equipment	The department is removing the medivator to standardize the process of high level disinfection in the organization. There have been infection control concerns surrounding it's use in the ENT clinic, so we have transitioned to sending all of our scopes and instruments to SPD for processing.
10	28192	84982	Skytron Hercules Battery Table	15000	Operating Room	6702	6702-SUN-20133-0126	11/01/2013	47,438.80	21,610.99	Auction	Trade in	Medical Equipment	
30	35837	Veh# 1722	2020 Chevy 15 Passenger Van	60325	UPC PSI Program	EXPRESS VAN	GAZGNFPLOL1143252	12/01/2019	29,017.00	13,903.98	UNM Automotive	Not Repairable	Vehicles	
20	32414	103108	Panda iRES Warmer	12455	Newborn ICU	PANDA	PBWX70183	04/01/2018	21,433.08	13,395.66	Auction	Replaced	Medical Equipment	
10	31584	98927	MRIDIUM MR Infusion Pump	75040	Radiology - MRI	3860	IR60103131	04/01/2017	21,826.25	11,458.78	Auction	Replaced	Medical Equipment	
10	29457	91668	MR IV Pump & Sidecare	75040	Radiology - MRI	3860	IR60101407	03/01/2015	29,575.25	9,365.50	Auction	Replaced	Medical Equipment	
10	29458	91669	MR IV Pump & Sidecare	75040	Radiology - MRI	3860	IR60101408	03/01/2015	29,575.25	9,365.50	Auction	Replaced	Medical Equipment	
10	28800	89784	PB980 Ventilator	71510	Pulmonary Services	PB980	3512140739	07/01/2014	34,508.57	8,627.14	Unable to Inventory	Unable to Inventory	Medical Equipment	
10	31622	105215	Power Exam Table	34315	Clinical Neuroscience Center	4450625004	V1806894	05/01/2017	6,812.27	4,692.90	Auction	Replaced	Medical Equipment	
10	26953	84780	Puritan Bennett 840 Ventilator	71510	Pulmonary Services	840	351430125	07/01/2013	30,453.26	4,567.97	Unable to Inventory	Unable to Inventory	Medical Equipment	
10	33680	109969	Site Rite Prevue Ultrasound	70010	Digestive Disease Procedures	SITE RITE PREVUE	DYCNQ500	02/01/2019	10,199.00	4,249.59	Unable to Inventory	Unable to Inventory	Medical Equipment	
10	30982	88595	Capsa ASCI Cart	15005	Operating Room - BBRP	CAPSA ASCI	ACS1011846	07/01/2016	7,854.26	3,534.42	Unable to Inventory	Unable to Inventory	Medical Equipment	
20	30663	93380	Spirit Select Bed	12480	CTH Rehab-Ortho Unit	SPIRIT	NONE	05/01/2016	8,070.37	3,497.16	Unable to Inventory	Unable to Inventory	Medical Equipment	
10	28926	89780	Table, Air Flex Hill-Rom	34340	Pain Clinic	AIR FLEX	1199418	08/01/2014	6,170.00	3,119.28	Auction	Replaced	Medical Equipment	
10	28848	66868	Prime Big Wheel 30" Stretcher	12510	Women's Special Care	PRIME	1407030270	07/01/2014	6,080.72	3,040.38	Unable to Inventory	Unable to Inventory	Medical Equipment	
10	28941	91403	Power Procedure Exam Table	34225	ENT Surgical Specialty Clinic	EXAM 4010	119872-0002	08/01/2014	9,541.43	2,464.89	Unable to Inventory	Unable to Inventory	Medical Equipment	
10	30556	95344	MedSystem III Infusion Pump	70060	Fixed Wing Transport	MEDSYSTEM III	14388852	05/01/2016	5,450.00	2,361.66	Auction	Not Repairable	Medical Equipment	
10	30557	95345	MedSystem III Infusion Pump	70060	Fixed Wing Transport	MEDSYSTEM III	14388816	05/01/2016	5,450.00	2,361.66	Auction	Not Repairable	Medical Equipment	
10	27023	84973	CareFusion Ventilator	71510	Pulmonary Services	LTV-1200	E67721	10/01/2013	13,320.77	2,331.12	Auction	Not Repairable	Medical Equipment	
10	27024	84974	CareFusion Ventilator	71510	Pulmonary Services	LTV-1200	E67718	10/01/2013	13,320.77	2,331.12	Auction	Not Repairable	Medical Equipment	
10	27025	84975	CareFusion Ventilator	71510	Pulmonary Services	LTV-1200	E67720	10/01/2013	13,320.76	2,331.12	Auction	Not Repairable	Medical Equipment	
10	32471	103749	Portascan 3D Bladder Scanner	34250	Urology	MD6000	MD6000.10255	06/01/2018	7,989.00	2,263.55	Auction	Replaced	Medical Equipment	
10	29357	89352	MedSystem III Infusion Pump	70060	Fixed Wing Transport	2865	14180957	05/01/2015	5,831.21	1,943.75	Auction	Not Repairable	Medical Equipment	
10	29455	91670	MR IV Pump Remote/Monitor	75040	Radiology - MRI	3865	IR65100774	03/01/2015	5,833.98	1,847.41	Auction	Replaced	Medical Equipment	
10	29456	91671	MR IV Pump Remote/Monitor	75040	Radiology - MRI	3865	IR65100773	03/01/2015	5,833.97	1,847.41	Auction	Replaced	Medical Equipment	
10	29187	91689	MedSystem III Infusion Pump	70060	Fixed Wing Transport	MEDSYSTEM III	14178350	03/01/2015	5,831.21	1,846.57	Auction	Not Repairable	Medical Equipment	
10	29189	91696	MedSystem III Infusion Pump	70060	Fixed Wing Transport	MEDSYSTEM III	14036428	03/01/2015	5,831.21	1,846.57	Auction	Not Repairable	Medical Equipment	
20	28379	83979	Screener Sure Site Vision	30030	CTH Outpatient Clinic	1163472	6783-014000	04/01/2014	5,471.96	1,231.19	Auction	Obsolete	Medical Equipment	
10	30152	105043	Trophon EPR & Printer	32065	M & FP - NW Valley - 1231 Cand	TROPHON EPR	47084-025	10/01/2015	8,889.30	952.42	Unable to Inventory	Unable to Inventory	Medical Equipment	
20	26117	83355	Pena Muscle Stimulator	15005	Operating Room - BBRP	PS2	1206	11/01/2012	11,406.32	950.54	Auction	Obsolete	Medical Equipment	
10	31585	98928	MRIDIUM Sidecar Second Channel	75040	Radiology - MRI	3861	IR6110284	04/01/2017	8,077.50	439.36	Auction	Replaced	Medical Equipment	
10	25657	None	Patient Lifter BBRP Tub Room	95700	Clinical Engineering	MAXI SKY 600	0	07/01/2012	8,206.15	410.31	Unable to Inventory	Unable to Inventory	Medical Equipment	
10	6564	None	Warming Cabinet - Capitalize C	15045	PACU - BBRP	WMX 2180	0	07/01/2007	6,789.25	188.57	Unable to Inventory	Unable to Inventory	Medical Equipment	
10	6352	46143	BV Pulsera Mobile X-Ray Unit	75000	Radiology - General	BV PULSERA	1040698	12/01/2007	146,240.00	-	Unable to Inventory	Unable to Inventory	Medical Equipment	in new roles. Most likely retired when newer model was purchased as a replacement.
10	15612	45284	Blood Irradiator	74070	Lab - Blood Bank	GAMACELL 1000 ELI	GAMACELL 1000 ELITE	06/01/1997	81,940.00	-	Unable to Inventory	Unable to Inventory	Medical Equipment	
10	8683	73800	Axiem Portable System	15000	Operating Room	9660651	02.0003.0650	10/01/2009	81,500.00	-	Unable to Inventory	Unable to Inventory	Medical Equipment	
10	4527	SCOPE	Ultrasound Endoscope	70020	Endoscopy Center	1300145	1300145	04/01/2005	63,084.00	-	Unable to Inventory	Unable to Inventory	Medical Equipment	
10	21653	83434	Diagnostic Ultrasound	15525	OSIS Satellite	FOCUS 2202	1892613	01/01/2012	62,061.00	-	Auction	Obsolete	Medical Equipment	
10	17843	67531	Ophthalmic Imaging System	34610	Ophthalmology On Site Clinic	TRC-50DX	945396	05/01/2000	42,379.75	-	Auction	Replaced	Medical Equipment	



10	30317	IT Equip	PowerEdge M630 Blade Server	96140	IT - Customer Service	M630	47KVD42	07/01/2015	6,494.00	-	Electronics Recycling	Obsolete	SW & Electronics
10	25667	94941	Dell Blade Server	96140	IT - Customer Service	M620	C8TS3V1	10/01/2012	6,456.69	-	Electronics Recycling	Obsolete	SW & Electronics
10	25668	94942	Dell Blade Server	96140	IT - Customer Service	M620	B8TS3V1	10/01/2012	6,456.69	-	Electronics Recycling	Obsolete	SW & Electronics
10	25670	94944	Dell Blade Server	96140	IT - Customer Service	M620	F8TS3V1	10/01/2012	6,456.69	-	Electronics Recycling	Obsolete	SW & Electronics
10	6671	SCOPE	Flexible Intubation 0 Scope Ca	15005	Operating Room - BBRP	1071199	1071199	07/01/2007	6,331.50	-	Unable to Inventory	Unable to Inventory	Medical Equipment
10	6672	SCOPE	60X Flexible Intubation Scope	15005	Operating Room - BBRP	2001396	2001396	07/01/2007	6,331.50	-	Unable to Inventory	Unable to Inventory	Medical Equipment
10	5734	NR	Install Washer - Asset 25766	15010	Sterile Processing	None	None	07/01/2006	6,200.00	-	Unable to Inventory	Unable to Inventory	Medical Equipment
10	24500	86377	PowerEdge M620 Blade Server	96140	IT - Customer Service	M620	G51QDV1	09/01/2012	6,082.55	-	Electronics Recycling	Obsolete	SW & Electronics
10	24503	86380	PowerEdge M620 Blade Server	96140	IT - Customer Service	M620	261QDV1	09/01/2012	6,082.55	-	Electronics Recycling	Obsolete	SW & Electronics
10	28962	None	Universal Charger	15005	Operating Room - BBRP	1410615023	1410615023	07/01/2014	5,819.69	-	Unable to Inventory	Unable to Inventory	Medical Equipment
10	28194	IT EQUIP	PowerEdge M620 Blade Server	96140	IT - Customer Service	M620	4Q046Y1	10/01/2013	5,799.00	-	Electronics Recycling	Obsolete	SW & Electronics
10	28195	IT EQUIP	PowerEdge M620 Blade Server	96140	IT - Customer Service	M620	5Q046Y1	10/01/2013	5,799.00	-	Electronics Recycling	Obsolete	SW & Electronics
10	28197	IT EQUIP	PowerEdge M620 Blade Server	96140	IT - Customer Service	M620	7Q046Y1	10/01/2013	5,798.99	-	Electronics Recycling	Obsolete	SW & Electronics
10	28198	IT EQUIP	PowerEdge M620 Blade Server	96140	IT - Customer Service	M620	FQ046Y1	10/01/2013	5,798.99	-	Electronics Recycling	Obsolete	SW & Electronics
10	28201	IT EQUIP	PowerEdge M620 Blade Server	96140	IT - Customer Service	M620	CQ046Y1	10/01/2013	5,798.99	-	Electronics Recycling	Obsolete	SW & Electronics
10	28203	IT EQUIP	PowerEdge M620 Blade Server	96140	IT - Customer Service	M620	8Q046Y1	10/01/2013	5,798.99	-	Electronics Recycling	Obsolete	SW & Electronics
10	26770	83478	Malis Irrigation Module	15005	Operating Room - BBRP	1000	RP120224	06/01/2013	5,135.00	-	Unable to Inventory	Unable to Inventory	Medical Equipment
10	15439	SCOPE	Doppler Unit Probe	15000	Operating Room	None	None	05/01/1997	5,003.50	-	Unable to Inventory	Unable to Inventory	Medical Equipment



**UNM Hospital Board of Trustees  
January 2021**

**Recommended Action:** As required by the UNM Hospital Purchase Approval policy, contract execution approval with **Aya Healthcare, Inc. for contract staffing** is requested as follows:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNM Hospital Board of Trustees.
- UNM Hospital Board of Trustees approval

**Ownership:**

Aya Healthcare Inc.  
5930 Cornerstone Court West  
Suite 300  
San Diego CA 92121

**Officers Information:**

Peter Kaufman  
Executive Vice President  
Enterprise Services

**Source of Funds:** UNM Staffing Department

**Description and Rationale:** Aya Healthcare, Inc. provides traveler nurses and allied health professionals. Aya Healthcare Inc. is strategic workforce solution provider that will assist UNMH in identifying and hiring needed traveler staff. It provides web-based technology solutions that are intended to simplify the contracting and invoicing processes. Aya Healthcare Inc. will provide consolidated invoicing and reconciliation of staff and allow for payment to one vendor. The contract does not contain a minimum annual purchase amount and it does not preclude use of other vendors as needed.

**Process:** RFP P435-21

**Contract Term:** The initial term of Agreement shall be for three (3) years with an option to renew up to ten (10) years as provided for in NMSA 13-1-150 (Multi-Term Contract).

**Contract Amount:** Projected amount will vary from \$7 Million to \$70 Million annually during the term of the agreement, as may be renewed, with those numbers likely impacted due to variables such as nursing shortages, inflation, course of pandemic, etc. Current Covid-19 conditions has caused a massive spike in usage of traveling nurses and in the cost thereof.

**Termination Provision:** Either party may terminate this agreement upon material breach with written notice, with a (60-day) cure period. If breach is not cured termination with thirty (30) days written notice.



**Previous Contract:** Hospital Service Corporation (HSC NMTRP) Nurse and Allied Health Agreement, which has been acquired by RFP Offeror Qualivis, and Qualivis which has been acquired by RFP Offeror Aya.

**Previous Term:** Initial 12-1-2013, Current Amendment Month to Month, Renews on 1<sup>st</sup> of month.

**Previous Contract Amount:** \$5 Million- \$10 Million annually

**\*\*Procurement Details- RFP P435-21**

Purpose: The purpose of this RFP is to solicit proposals to establish a contract(s) for the procurement of UNMH's strategic workforce solutions provider(s) providing both clinical staffing (Scope of Work 1) and a web-based technology platform (Scope of Work 2) for implementation and management of staffing (herein "Healthcare Staffing Solution"). That contract(s) are intended to serve as Price Agreements as defined by 13-1-71 NMSA 1978, as amended.

Posted: 5/19/2021

Amended: 6/18/2021

Due Date: 7/29/2021

Received: 16 Proposals/Bidders

Scoring team reviewed and narrowed down to 2 finalists Aya and HSC Qualivis. Two finalist presented demos and Q & A for scoring group. Final scoring resulted in Aya being high scorer. Final award pending mutual agreement on terms and conditions.

# Contract Labor Challenges

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# Contract Labor Increases

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- Contract labor, specifically RN labor, has increase dramatically during the pandemic.
- Prior to the onset of the pandemic, UNM Hospitals averaged between \$5M and \$6M in RN contract labor annually.
- UNM Hospital is now spending roughly \$5M in contract labor per week.
- The average hourly rate incurred for RN contract labor has increased approximately 145% from \$65 to \$160.
- Tax on these services has also increased effective 7/1/21 from the state rate (5.125%) to the local rate (7.07875%) as a result of legislative changes to the state tax code.



# Contract Labor FTEs – pre pandemic and now

<b>Contract Labor FTEs</b>	<b>January 2020</b>	<b>December 2021</b>
RN	58	504
Med Tech	17	86
Other	44	53
<b>Total</b>	<b>119</b>	<b>643</b>
Total Hospital FTEs	6,469	7,140
Contract Labor FTE as % of Total	1.8%	9.0%

# RN and Med Tech Contract Labor Incurred

	<u>6 months ended 12/31/20</u>	<u>6 months ended 6/30/21</u>	<u>6 months ended 12/31/21</u>
Aya Healthcare Inc	2,843,315	6,808,206	22,806,180
Host Healthcare Inc	14,076,807	19,426,004	17,644,010
Nomad Nurses Inc	582,254	1,524,017	3,674,201
Medical Solutions LLC	492,796	2,449,956	2,125,403
Fusion Medical Staffing LLC	1,251,739	2,146,863	2,108,524
Triage LLC	793,974	1,765,645	1,563,142
Health Carousel LLC	307,755	1,483,799	1,505,067
Atlas Medstaff LLC	1,740,603	3,677,762	1,308,822
CompHealth Medical Staffing	945,506	1,015,211	1,242,678
FlexCare Medical Staffing	719,734	1,292,189	1,116,336
Travel Nurse Across America	812,227	766,921	1,107,396
Custom Healthcare Sol	-	1,413,222	851,893
Orion Workforce Solut	30,054	92,484	845,207
LiquidAgents Healthcare LLC	919,352	807,215	693,065
City Mobile Group LLC	-	212,950	648,043
Rapid Temps Inc	593,561	534,382	603,452
Supplemental Health Care Inc	57,023	242,525	552,984
Titan Medical Group LLC	31,299	225,919	471,989
Westways Staffing Ser	378,716	725,325	458,289
Prime Time Healthcare LLC	7,688	68,860	421,089
The Right Solutions	234,326	489,443	376,509
Cross Country Staffing Inc	450,788	906,168	374,741
Lawrence Recruiting S	169,649	148,744	372,440
RTG Medical Inc	132,494	195,273	318,627
Delta Flex Partners L	-	-	292,196
American Traveler Staffing	97,228	362,615	276,344
Ventura MedStaff LLC	234,313	242,139	275,017
Marvel Medical Staffing LLC	95,307	361,892	260,624
TotalMed Staffing Inc	163,489	239,837	237,013
Pulse Healthcare Serv	-	102,750	220,342

# RN and Med Tech Contract Labor Incurred

	6 months ended 12/31/20	6 months ended 6/30/21	6 months ended 12/31/21
AHS Staffing LLC	130,736	114,428	194,330
Trustaff Travel Nurses LLC	112,197	447,130	193,118
Cynet Health Inc	254,406	289,467	189,542
Enterprise Medical St	90,791	-	187,406
GHR RevCycle WorkForc	31,106	304,113	179,765
National Staffing Solutions	-		128,195
Fiber Staffing LLC	-	-	124,340
Nightingale Nurses LLC	90,483	35,775	117,156
StaffDNA LLC	-	-	110,763
Emerald Health Services	411,155	200,016	104,780
Summit Medical Staffing	38,040	65,889	98,440
Concentric Healthcare Solution	86,427	93,850	90,299
CoreMedical Group	213,015	127,993	78,088
Anders Group LLC	187,295	189,533	77,494
AB Staffing Solutions LLC	63,574	109,041	76,084
Adex Healthcare Staff	26,410	89,494	73,601
UnitiMed LLC	-	207,253	67,639
Republic Health Resources LLC	187,435	202,638	66,239
Focus Staff Services LP	56,657	152,838	65,588
MedPro Healthcare Staffing	122,634	269,392	56,270
Junxion Med Staffing LLC	-	76,163	52,079
Staffing Medical USA	-	-	48,344
OneStaff Medical LLC	-	-	45,997
Fastaff LLC	1,104,800	1,639,609	37,253
Ethika Group	-	-	36,805
Alegiant Services LLC	-	39,100	36,339
Nurses PRN	122,352	90,009	28,484
Source Medical Staffing	-	13,755	23,183
Prime HealthCare Staffing Inc	-	158,653	16,941
Gifted Healthcare	-	70,540	16,620

# RN and Med Tech Contract Labor Incurred

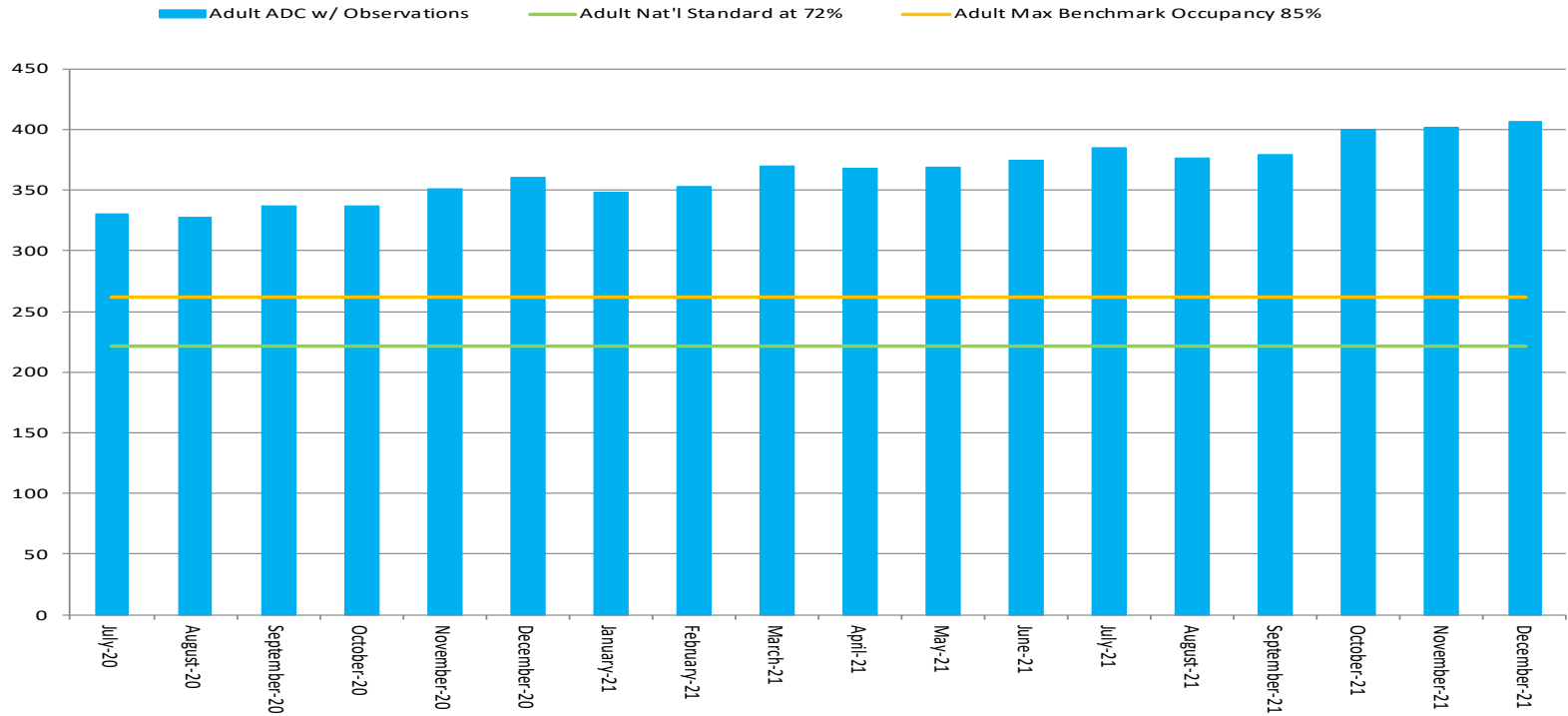
	<u>6 months ended 12/31/20</u>	<u>6 months ended 6/30/21</u>	<u>6 months ended 12/31/21</u>
Medical Staffing Network	23,082	7,870	9,453
Sharp Medical Staffin	-	30,105	7,894
Travel Nurses Inc	-	21,199	6,268
Ardor Health Solution	83,708	192,895	1,591
Accountable Healthcare	16,517	203,421	-
Advanced Medical Personnel	165,977	-	-
Advantage Medical Professional	37,097	-	-
Alliant Staffing LLC	46,012	53,545	-
Aureus Radiology LLC	490,567	-	-
Innovent Global Inc	-	50,388	-
Maxim Staffing Solutions	-	-	-
Meleeo Healthcare Solutions	33,618	-	-
Nurse First Travel Ag	77,009	322,713	-
Nurses Nationwide Inc	74,205	-	-
Nursing Options	10,883	-	-
OR Nurses	24,482	-	-
Premier Healthcare	35,864	-	-
Professional Placement	611,418	-	-
Remede Consulting Group Inc	-	-	-
Talemed LLC	103,274	-	-
TravelMed USA	27,580	8,120	-
	<u>33,352,802</u>	<u>55,605,251</u>	<u>67,398,011</u>

# PD 6 BoT Finance December21

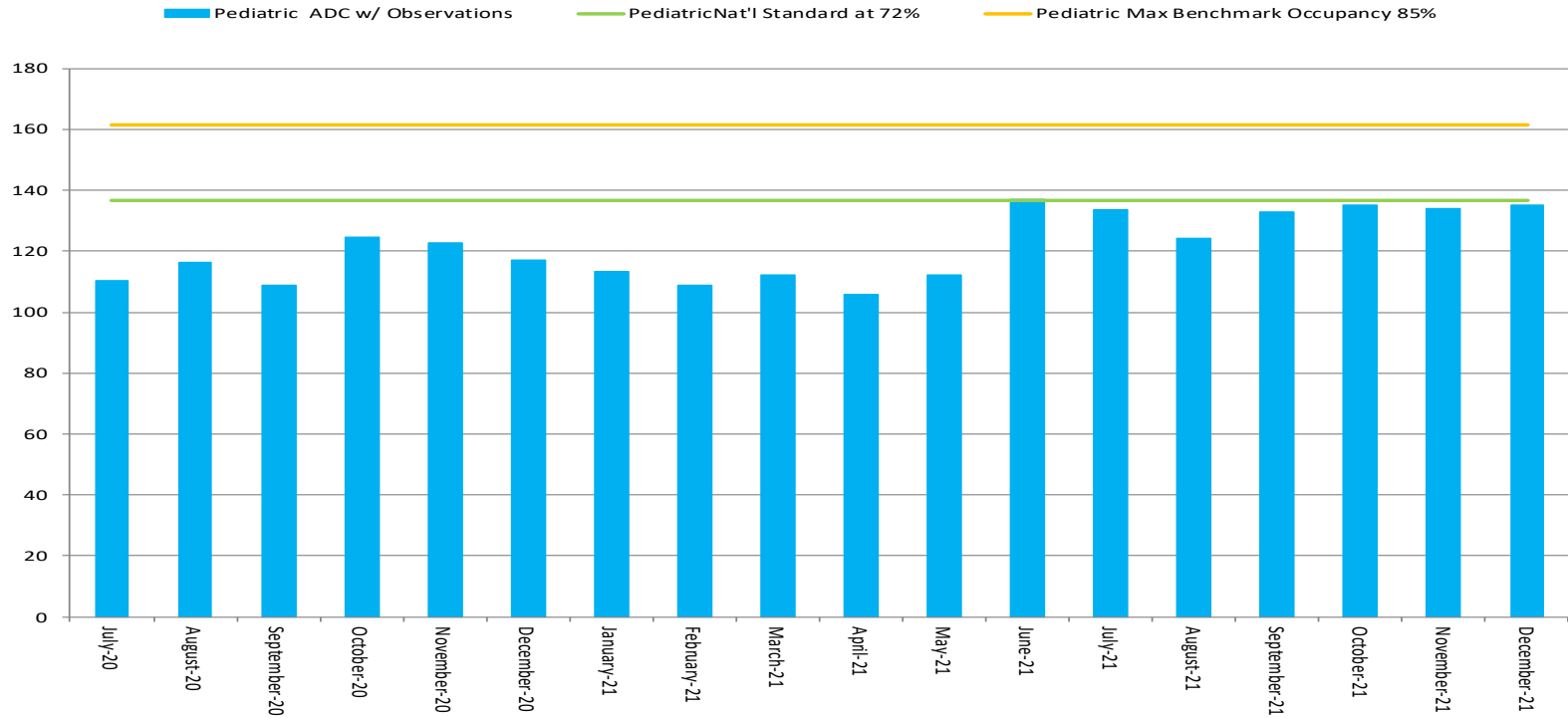
# UNM Hospital

Financial Update  
Through December 2021

# UNM Hospital Adult Capacity Through December 2021

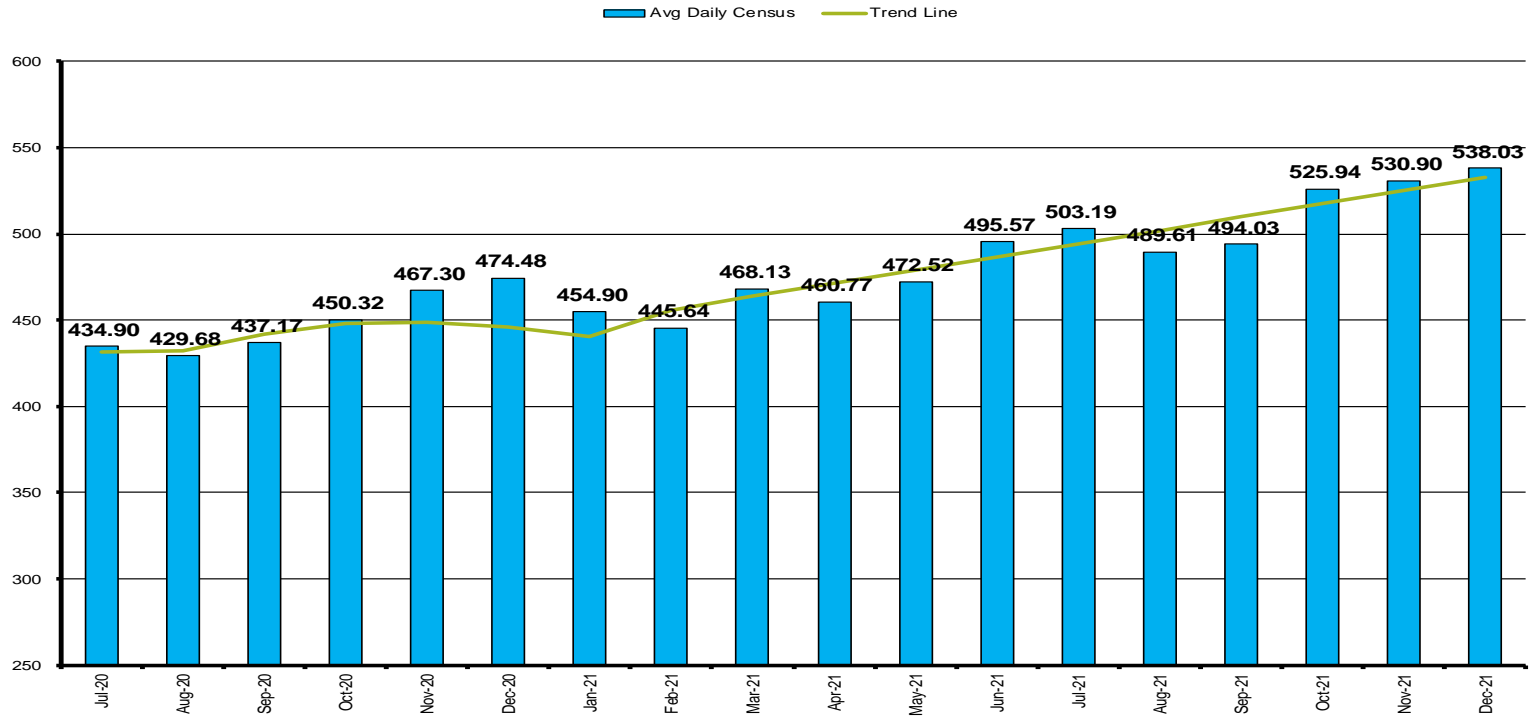


# UNM Hospital Pediatric Capacity Through December 2021

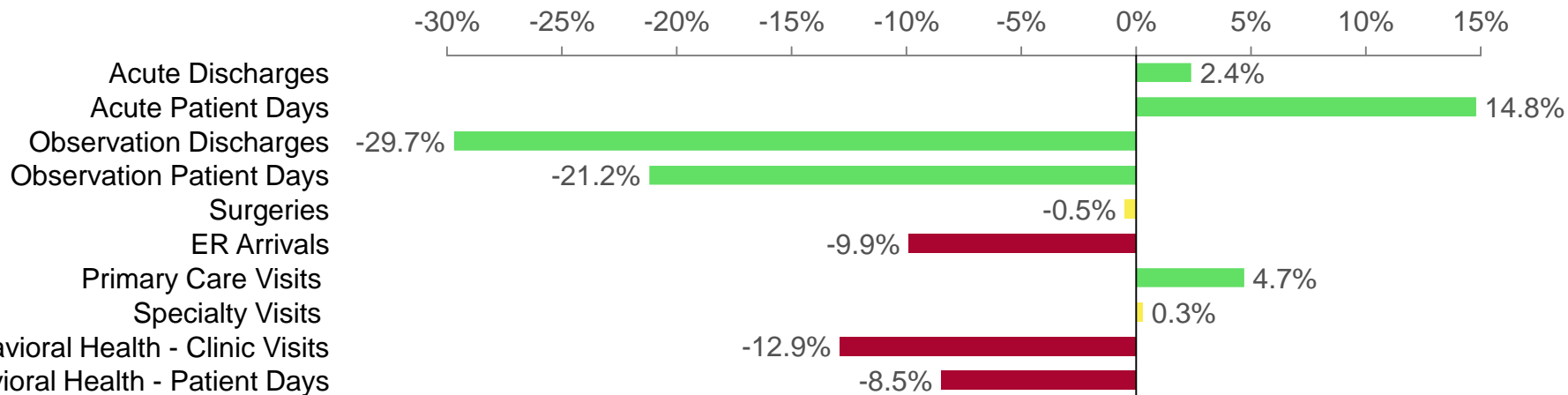




# UNM Hospital Average Daily Census Through December 2021

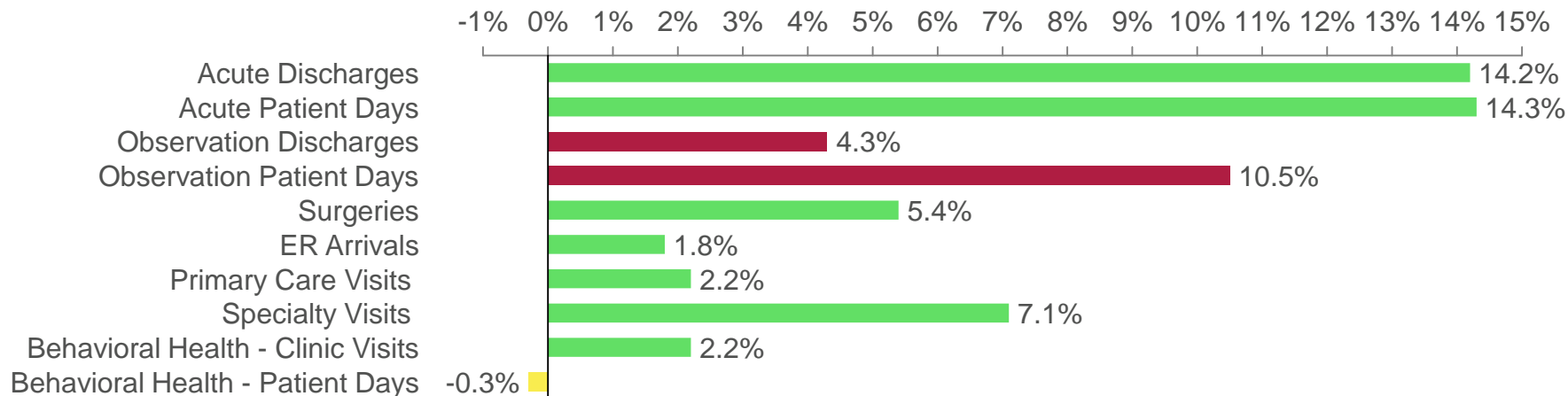


# UNM Hospital YTD Stats Variance to Budget Through December 2021



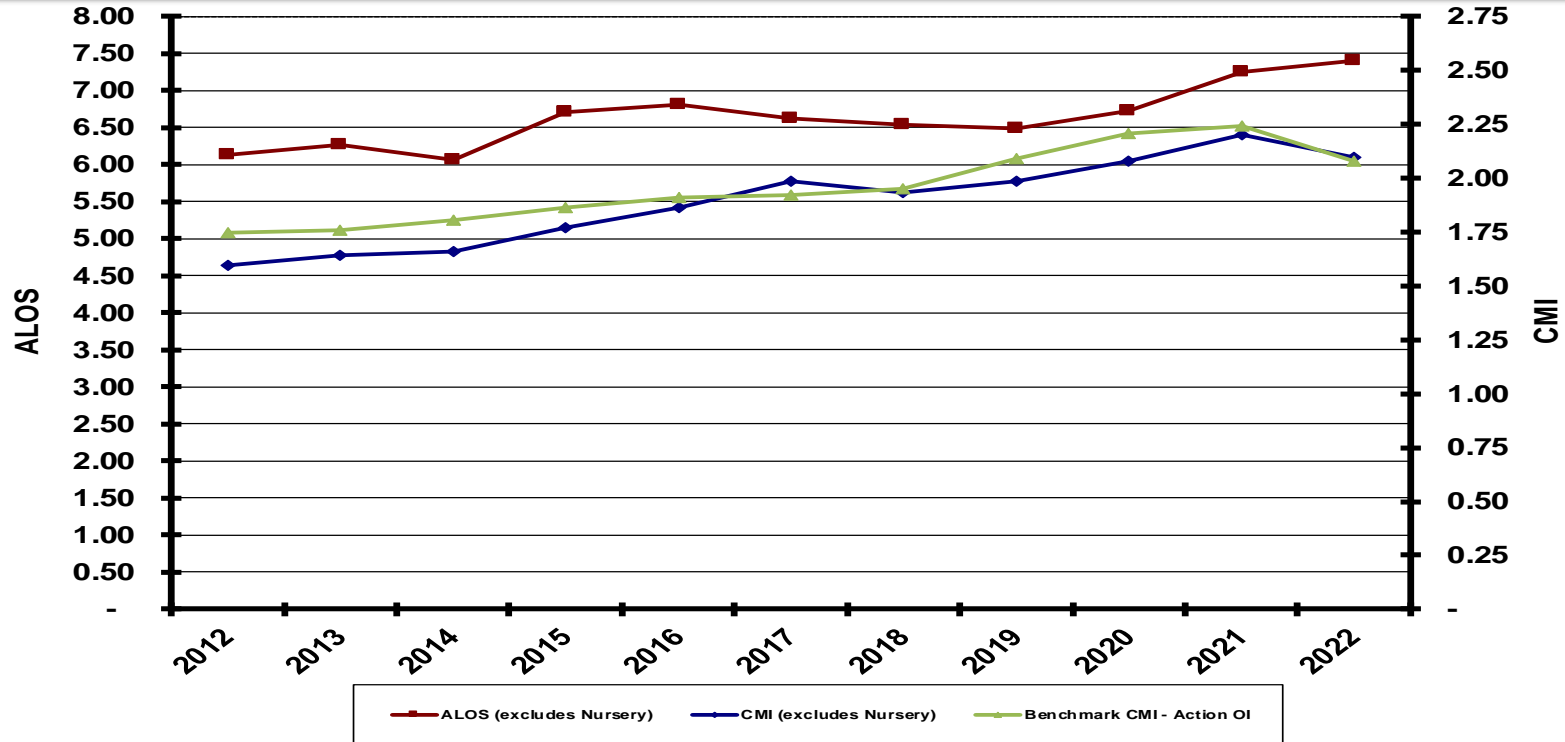
	MTD Actual	MTD Budget	MTD Variance	MTD % Variance	YTD Actual	YTD Budget	YTD Variance	YTD % Variance
Acute Discharges	2,155	2,100	55	2.6%	12,760	12,465	296	2.4%
Acute Patient Days	16,679	13,874	2,805	20.2%	94,508	82,351	12,157	14.8%
Observation Discharges	652	1,095	(443)	-40.5%	4,616	6,570	(1,954)	-29.7%
Observation Patient Days	853	1,389	(536)	-38.6%	6,500	8,246	(1,745)	-21.2%
Surgeries	1,520	1,680	(160)	-9.5%	10,175	10,229	(54)	-0.5%
ER Arrivals	6,991	8,252	(1,261)	-15.3%	44,109	48,979	(4,870)	-9.9%
Primary Care Visits	15,824	14,549	1,275	8.8%	98,655	94,212	4,443	4.7%
Specialty Visits	30,385	27,528	2,857	10.4%	179,621	179,088	533	0.3%
Behavioral Health - Clinic Visits	16,380	17,610	(1,229)	-7.0%	99,996	114,816	(14,820)	-12.9%
Behavioral Health - Patient Days	1,972	1,982	(10)	-0.5%	11,165	12,208	(1,043)	-8.5%

# UNM Hospital YTD Stats Variance to Prior YTD Through December 2021



	MTD Actual	Prior MTD	MTD Variance	MTD % Variance	YTD Actual	Prior YTD	YTD Variance	YTD % Variance
Acute Discharges	2,155	1,804	351	19.5%	12,760	11,173	1,587	14.2%
Acute Patient Days	16,679	14,709	1,970	13.4%	94,508	82,670	11,838	14.3%
Observation Discharges	652	648	4	0.6%	4,616	4,425	191	4.3%
Observation Patient Days	853	863	(10)	-1.1%	6,500	5,885	615	10.5%
Surgeries	1,520	1,285	235	18.3%	10,175	9,650	525	5.4%
ER Arrivals	6,991	4,862	2,129	43.8%	44,109	43,318	791	1.8%
Primary Care Visits	15,824	19,855	(4,031)	-20.3%	98,655	96,503	2,152	2.2%
Specialty Visits	30,385	25,741	4,644	18.0%	179,621	167,655	11,966	7.1%
Behavioral Health - Clinic Visits	16,380	15,812	568	3.6%	99,996	97,844	2,152	2.2%
Behavioral Health - Patient Days	1,972	2,005	(33)	-1.6%	11,165	11,203	(38)	-0.3%

# UNM Hospital CMI and ALOS Through December 2021



# UNM Hospital Executive Summary Through December 2021

UNM Hospitals	Action OI Benchmark	Dec-21	YTD	YTD Budget	% Budget YTD	Prior YTD	% Growth
ALOS		7.74	7.41	6.61	-12.10%	7.40	-0.10%
Case Mix Index		2.11	2.10	2.20	-4.80%	2.23	-5.93%
CMI Adjusted Patient Days *	58,667	66,301	399,851	373,611	7.02%	375,284	6.55%
Net Core Patient Revenues (\$ in thousands)		\$ 91,969	\$ 531,396	\$ 528,701	0.51%	\$ 531,092	0.06%
Total Operating Expenses** (\$ in thousands)		\$ 130,648	\$ 716,849	\$ 648,033	-10.62%	\$ 671,251	-6.79%
Total Operating Expenses*** (\$ in thousands)		\$ 130,103	\$ 714,455	\$ 646,408	-10.53%	\$ 668,446	-6.88%
Net Operating Income (\$ in thousands)		\$ (20,642)	\$ (64,827)	\$ (29,868)	-117.05%	\$ (35,909)	-80.53%
Net Income (\$ in thousands)		\$ (6,067)	\$ (4,551)	\$ 22,261		\$ 62,902	
Net Core Revenue/CMI Adj Patient Day		\$ 1,387	\$ 1,329	\$ 1,415	-6.09%	\$ 1,415	-6.09%
Cost**/CMI Adj Patient Day	\$ 1,917	\$ 1,971	\$ 1,793	\$ 1,735	-3.36%	\$ 1,789	-0.23%
Cost***/CMI Adj Patient Day	\$ 1,917	\$ 1,962	\$ 1,787	\$ 1,730	-3.27%	\$ 1,781	-0.32%
FTEs		7,140	7,082	7,153	1.00%	6,776	-4.51%

\* CMI Adjusted Patient Days (Adjusted Patient Days X CMI) is to account for the outpatient activities in the hospital and the relative acuity of the patients. CMI is a relative value assigned to a diagnosis-related group. Adjusted patient days (Patient Days X (Gross Patient Revenue/Gross Inpatient Revenue)) is to account for outpatient and other non-inpatient activities in the Hospital. Action OI benchmark is a quarterly report and for July - September 2021 the 50th percentile is 176,002. The metric above divided by three months for comparative purposes.

\*\* Operating expenses exclude Contract Retail Pharmacy Expense

\*\*\* Operating expenses exclude Contract Retail Pharmacy & HS Exec Initiatives

**UNM Hospital Tower Project Update**  
**Dr. Michael Chicarelli, UNM Hospital COO**

# Ziedonis 1.28.22 UNMH Board of Trustees

**Douglas Ziedonis, MD, MPH**  
**Executive Vice President, Health Sciences**  
**CEO, UNM Health System**  
**UNM Hospital Board of Trustees Report**  
**January 28, 2022**

Good morning, Board of Trustees members and CEO Becker.

First, I want to thank Dr. Michael Richards, our Senior Vice President of Clinical Affairs, for being able to read my summary report to you all. I am disappointed in not being able to be here today. Thank you all for your ongoing support and guidance.

I hope you had a chance to enjoy time with family and friends over the holidays. Now that staff and students have returned to campus we have quite a lot going on. CEO Becker and Drs. Agostini, Chicarelli, Richards, and Boyd will provide important Health System details in their administrative reports. However, I wanted to mention a few key items:

**COVID Matters** – Our foremost concern continues to be the incredible surge of new COVID-19 cases, driven by the highly contagious Omicron variant which has impacted not only our patients but too many staff. This wave is stressing UNMH and the whole UNM Health System, with many providers and nurses becoming ill themselves. This has created additional pressure in an already stressful situation in which UNMH has been operating under crisis standards of care. The pandemic is also delaying and cancelling surgeries and other procedures. The financial burden is also very clear, and we are working with the NM Hospital Association in hopes that the state will provide support to all our state hospitals, especially the rural hospitals facing extreme pressures without the support of a system.

We are very grateful for the military medical team that is supporting our care providers at UNM Hospital and at Sandoval Regional Medical Center. We're one of six health systems around the country receiving this extraordinary support, which is greatly appreciated.

CEO Becker and others will have much more to say about this, but I wanted to thank all the leaders and frontline workers at UNMH, Sandoval Regional Medical Center and the UNM Medical Group for their continued focus on our patients and families, and I want to assure you we are taking steps to avoid undue risk to our patients' health and well-being during this crisis. We are now strongly recommending that everyone (clinical and non-clinical staff) working in a clinical setting wear an N95 mask and eye protection during their shift. We are also requiring faculty, staff and students in our Health Sciences academic settings use at least a procedure mask. Cloth masks are no longer considered effective in preventing viral spread.

**New Mexico Legislature 2022 Session** – With the Legislature's 30-day session well underway, we are very actively advancing our needs and strategic goals. Thank you all for your support. I wanted to make sure you know how fortunate we are to have hired **Stevie Olsen**, as associate director of the UNM Government Relations Team, who will focus on our UNM Health System and Health Sciences at the Legislature.

This year, we are requesting capital funding support for a Child Psychiatry Center building, a Simulation Center and some needed research equipment. We are also requesting support to increase the number of faculty and students in nursing, behavioral health, public health, and pharmacy. We are looking at many ways to help raise the salaries of our clinical faculty in spite of our fiscal pressures. We have many Research and Public Service Projects needing support, including our GME residency training program for rural hospitals and SRMC, Office of the Medical Investigator, Toxicology program, pipeline programs for students, and Project ECHO learning communities. We have a transformative goal to expand our public health to become and accredited School of Public Health. By graduating students trained in public health and population health – students who are equipped with first-hand knowledge of our state's unique health care challenges – we will provide New Mexico with a vital health care resource.



**Construction Projects** – The UNMH Tower construction is vital and has important updates that others will share about today. I will focus on a few other related important projects. Later this spring we'll hold a ribbon cutting for the **Nene & Jamie Koch Movement Disorders Center**, which is going up just north of the observatory on the southwest corner of Yale and Tucker. This 16,000-square-foot facility will provide state-of-the-art medical and surgical management for the estimated 10,000 New Mexicans who suffer from Parkinson's and other types of movement disorders. It will also be home to our **Center for Memory & Aging**. A few blocks north on Yale, Nancy & Pete Domenici Hall will soon have a new wing – the **Interdisciplinary Substance Use and Brain Injury Core Facility**. We held a groundbreaking ceremony on Jan. 7 with **President Stokes**, the Board of Regents, deans and senior leadership on hand. When it is completed at the end of 2022, the new wing will offer unique research capacities, including the ability to collect real-time data from patients in UNMH Neuro ICU. These data streams are integral to our research to find ways to limit and mitigate the spreading depolarizations caused by brain injury and stroke.

**School of Medicine Dean Search** – We have made great progress in having just completed the on-campus interviews of our four finalists. Four distinguished candidates visited the campus and had in person and virtual visits with faculty, staff, students and community members. The four candidates public forum meetings are on our UNM website if you are interested, and we are now collecting feedback from many faculty, students, and staff. Soon we will begin negotiating with a lead candidate and I will have much more to share at our next meeting. Thanks to all who met with our candidates and provided feedback. Many thanks to **Dean Don Godwin** and the search committee for their great work. Also many thanks to Dr. Mike Richards for his outstanding leadership as interim dean while continuing to serve as Senior Vice President for Clinical Affairs. I am sure he will be thrilled when the new Dean arrives.

**Academic Update:** In these reports I try to highlight an example of the amazing faculty we have at UNM Health Sciences Center. There are so many examples to choose from. Recently, **Dr. Andrew Carlson**, an associate professor in Neurosurgery, joined in a three-year \$3.5 million Department of Defense Research grant to explore targeted therapies for spreading brain depolarization. Better known as “brain tsunamis,” spreading depolarizations are ripples of neuronal injury that radiate outward from a traumatic brain injury, stroke or other lesion. Dr. Carlson and his colleagues have been exploring the use of ketamine in patients being treated in the Neuro ICU to see whether it can prevent these brain tsunamis from occurring. Dr. Carlson has been collaborating with **Dr. Bill Shuttleworth**, chair of the Department of Neurosciences, whose lab has provided much of the foundation for this clinical research. This work is part of a real transformation in the fields of neurosurgery and neurology that has unfolded over the past 10 to 15 years, and very sick patients are now benefiting from new treatments that will restore their quality of life.

In addition, I'd like to congratulate the College of Nursing for receiving recently additional accolades for their nationally ranked undergraduate, graduate, and online training programs. Congratulations.

In conclusion, thank you all for your leadership, service and support. I look forward to seeing you all at our next BOT meeting.

Best wishes,

**Douglas Ziedonis, MD, MPH**  
EVP of UNM Health Sciences  
CEO of the UNM Health System

# FINAL Jan 2022 HS Report for BoT. v2 MRichards

## MEMORANDUM

**To:** UNMH Board of Trustees

**From:** Mike Richards, MD  
Senior Vice Chancellor Clinical Affairs, UNM Health System

**Date:** January 28, 2022

**Subject:** Monthly Health System Activity Update

This report represents unaudited year to date December 2021 activity and is compared to unaudited year to date December 2020 activity.

**Activity Levels:** Health System clinical activity remains exceptionally high, particularly in adult inpatient activity. In comparison to prior year, key clinical measures include:

- Total inpatient days are up 13%
  - UNM adult inpatient days are up 15%
  - SRMC adult inpatient days are up 17%
- Total discharges are up 9%
  - UNM adult discharges are up 7%
  - SRMC adult discharges are up 8%
- Adult length of stay (without obstetrics) is up 7%
- Case Mix Index (CMI) is down 5%
- Total outpatient activity is flat
  - Primary care clinic visits are up 2%
  - Specialty and other clinic visits are up 6%
  - Emergency visits are down 28% over prior year
- Surgical volume is up 7%
- Births are up 8%
- UNM Medical Group RVUs are up 14%

**Finances:** Health System had total year-to-date operating revenue of \$847 million, representing a 5% increase over prior year. Total non-operating revenue was \$86.9 million, representing an 18% decrease over prior year. There was additional CARES Act Funding recorded for Medical Group for \$19.2 million offset by reduction for UNMH of \$30.7 million recognized during the same time period last year and recognition of \$7.5 million in Debt Issuance Costs for new tower construction. Total operating expenses were \$917.1 million, representing an 8% increase over prior year. Health System margin was \$17 million as compared to \$66.1 million prior year.

The balance sheet is stable with a current ratio of 2.24 as compared to 2.38 prior year. The cash and cash equivalents for UNM Health System is \$616.4 million as compared to \$606.9 million prior year. Net patient receivables are up 8% and total assets are up 5%. Total liabilities are up 9% over prior year. Total net position is up 2% over prior year.

# CEO Board Report January 2022



## MEMORANDUM

**To:** Board of Trustees

**From:** Kate Becker  
Chief Executive Officer

**Date:** January 28, 2022

**Subject:** UNMH Monthly Activity Update

The Hospital has been involved in a variety of activities and this report will focus on operations through December 2021.

**Finance:** Inpatient adult volume is better than budget by 17% for the fiscal year to date. Inpatient pediatric volume is better than budget by 6% for the year. Observation days are below budget by 21% year to date. Total inpatient discharges are 2% higher than budget year to date. Case mix index is lower than prior year by 5% at 2.10 year to date and average length of stay is at 7.4 days, equivalent to prior year to date. Outpatient clinic visits are 2% greater than budget for the year. Emergency department arrivals are below year to date budget by 10%. Behavioral health patient days are under budget by 8.5% and behavioral health clinic visits are under budget by 13% year to date. Net margin year to date is negative at -\$4.5 million with zero set aside for capital investment. Net patient revenues are positive compared to year to date budget and prior year. Operating expenses are over budget by \$71 million, primarily in employee compensation and benefits. Non-operating revenues are over budget by \$8.1 million, including \$4.4 million in Phase IV CARES Act funding.

**Native American Liaison:** Total Native American inpatient days for Q4 CY2021 was 9,656 days and total outpatient encounters for Q4 CY2021 were 25,675. We have worked to establish a greeting card for all Tribal Leaders within the Pueblos, Tribes, and Indian Health Service to encourage communication between our respected organizations/communities. Follow up will be conducted with new tribal leaders in regards to the complete set of documents that included all of our contractual agreements of Native American health services to Tribal leaders towards the end of 2021. We are also in the beginning stages of working on a professional production to help depict the unique history of UNMH, the Governors of the NM Pueblos, NM Tribes, and Indian Health Services on the relationship between Native Americans and the Hospital. We have conducted our Native American Services subcommittee meeting and have given introductions for the year of planned events and opportunities to engage with new and returning stake holders. We are also working with the architecture firm to create and finalize the development of the ceremonial space within the new Tower.

**Bernalillo County:** UNMH is working with Bernalillo County to schedule dates to review FY23 statistics and budget assumptions and discussion should occur sometime in February or early March. Planning continues related to the UNMH Bernalillo County Crisis System Building and is on track to meet the timeline date in March 2022 for Full Design Development Documents so the project can go out to bid for construction. UNMH and Bernalillo County have identified an Adult Substance Abuse Intensive Outpatient Program and a Transitional Age Program as the next projects under the recently completed MOU for ongoing service development.

# CMO BOT Update January 2022\_v1

**Date:** January 28, 2022  
**To:** UNMH Board of Trustees  
**From:** Irene Agostini, MD  
UNMH Chief Medical Officer

## **COVID-19 Update**

### **Updated PPE Guidance**

With the rising numbers of the COVID-19 Omicron variant infections, the PPE Committee recently updated guidance to strongly encourage all health care personnel (HCP) working in a clinical/hospital setting to wear N95 face masks and eye protection at all times, which started January 17, 2022. Health care personnel include all clinical and non-clinical staff working in a hospital or clinic setting. Examples include Environmental Services, supply stocking, unit clerks in clinical areas, charting in close proximity to others, etc.

Anyone who has already been fit tested and trained to don/doff/store appropriately is strongly encouraged to wear an N95 and eye protection starting immediately in the workplace. For those who are not fit tested, we have developed a process to train these individuals on properly donning, doffing and storing an N95 mask.

### **Physician Support Teams Over the Holidays**

The increasing numbers of the COVID-19 Omicron variant infections are also affecting provider staffing and causing more of our staff to become infected with COVID despite being vaccinated. Over the winter holiday, the Departments of Anesthesiology, ED and Surgery assisted in the ICUs for surge provider staffing. The hospitalists were supported by the following departments:

- Maternal Medicine
- Family Medicine
- Ophthalmology
- Dermatology
- Surgery
- OBGYN
- Neurosurgery
- Neurology
- Psychiatry

Pathology and Radiology provided much needed ancillary support. The Department of Pediatrics managed the pediatric surge. Despite it being the holidays, everyone collaborated to support the mission to safely care for all our patients at UNMH.

For the ongoing surge, the departments of Internal Medicine and Family Medicine are working hard to mobilize extra assistance to the hospitalist teams beyond the normal provider workforce. We are also collaborating with our non-hospitalist colleagues for assistance on the hospitalist teams as well. We are working to ensure the ICUs will remain fully staffed and not require redeployments during this time.

### High Census Update

Despite the acute nature of the COVID-19 pandemic, we continue to do long term work for our continued high census. Much of this work consists of looking at ways to both prevent admissions to the hospital as well as more efficiently discharge patients from the hospital with resources.

Examples of this are having a physician in PALS to support our state-wide partners in caring for patients in referring facility whenever possible and only accepting patients requiring the UNMH's unique capabilities.

We are currently piloting a discharge clinic to facilitate consideration of earlier discharge with close follow-up to review post-discharge needs, medication review, and overall assessment. UNMH, through Home Health Care, has partnered with the AMR/Community Paramedic program to provide remote patient monitoring for COVID positive patients who have been discharged on oxygen. This program is expanding to include non-COVID patients in need of remote patient monitoring who can be attended to at home and reduce hospitalizations. This service is for discharged patients from both the hospital and emergency department. This will help decrease admits and the overall length of stay for hospitalized patients.

We also continue our partnership with Genesis Skilled Nursing Homes to provide guaranteed beds for patients who need skilled post-discharge care. That work also has grown to include a specialized dialysis unit and a heart failure unit. The Care Management team routinely reviews options in surrounding states as well in an effort to explore all options for post-acute patient care placement. We are continuing to explore all avenues to help us manage our patients outside of the hospital setting.