

# **Bernalillo County Trend Report**

**December 31, 2017** 



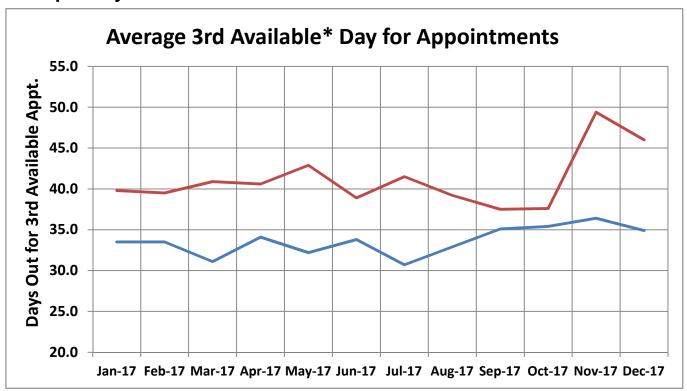
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| 5     | Number of Native American Inpatient Days                          | ;        |
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| 7     | Native American Medicaid encounters                               | ;        |
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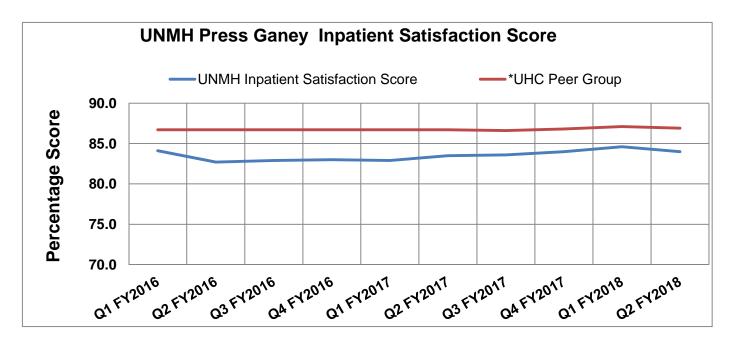


# **Average time for an Appointment for Primary Care and Specialty Care Clinics**



| Month  | UNMH Family<br>Health | UNMH Specialty Clinics |
|--------|-----------------------|------------------------|
| Jan-17 | 33.5                  | 39.8                   |
| Feb-17 | 33.5                  | 39.5                   |
| Mar-17 | 31.1                  | 40.9                   |
| Apr-17 | 34.1                  | 40.6                   |
| May-17 | 32.2                  | 42.9                   |
| Jun-17 | 33.8                  | 38.9                   |
| Jul-17 | 30.7                  | 41.5                   |
| Aug-17 | 32.9                  | 39.2                   |
| Sep-17 | 35.1                  | 37.5                   |
| Oct-17 | 35.4                  | 37.6                   |
| Nov-17 | 36.4                  | 49.4                   |
| Dec-17 | 34.9                  | 46.0                   |

<sup>\*</sup> **3rd Next Available** is the industry standard for measuring appointment access and best represents the performance of the appointment access system as a whole.

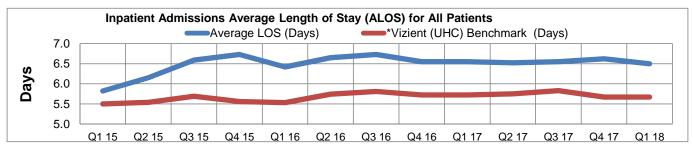


| Quarter                           | Q1<br>FY2016 | Q2<br>FY2016 | Q3<br>FY2016 | Q4<br>FY2016 | Q1<br>FY2017 | Q2<br>FY2017 | Q3<br>FY2017 | Q4<br>FY2017 | Q1<br>FY2018 | Q2<br>FY2018 |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| UNMH Inpatient Satisfaction Score | 84.1         | 82.7         | 82.9         | 83.0         | 82.9         | 83.5         | 83.6         | 84.0         | 84.6         | 84.0         |
| *UHC Peer Group                   | 86.7         | 86.7         | 86.7         | 86.7         | 86.7         | 86.7         | 86.6         | 86.8         | 87.1         | 86.9         |

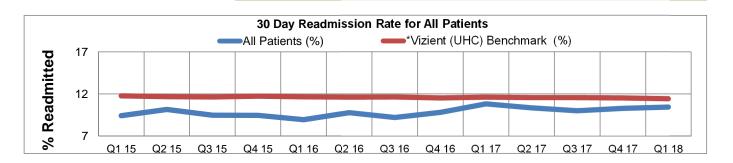
<sup>\*</sup>The University Health System Consortium ("UHC") is an alliance of 98 of the nation's leading academic medical centers ("AMCs"), and 143 associate member institutions affiliated with those academic medical centers, which represents over 90% of the nonprofit academic medical centers in the United States.



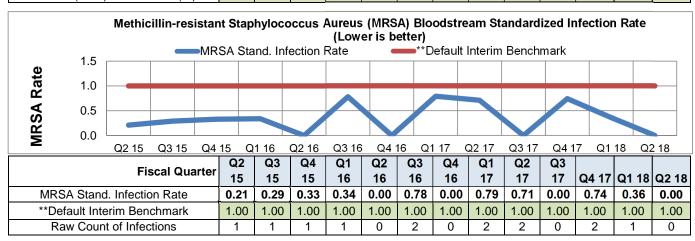
### **Accountability**



| Fiscal Quarter                  | Q1<br>15 | Q2<br>15 | Q3<br>15 | Q4<br>15 | Q1<br>16 | Q2<br>16 | Q3<br>16 | Q4<br>16 | Q1<br>17 | Q2<br>17 | Q3 17 | Q4 17 | Q1 18 |
|---------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-------|-------|-------|
| Average LOS (Days)              | 5.82     | 6.15     | 6.59     | 6.73     | 6.42     | _        | 6.73     | 6.55     |          |          | 6.55  | 6.62  | 6.50  |
| *Vizient (UHC) Benchmark (Days) | 5.50     | 5.54     | 5.69     | 5.56     | 5.53     | 5.74     | 5.81     | 5.72     | 5.72     | 5.75     | 5.83  | 5.67  | 5.67  |
|                                 |          |          |          |          |          |          |          |          |          |          |       |       |       |



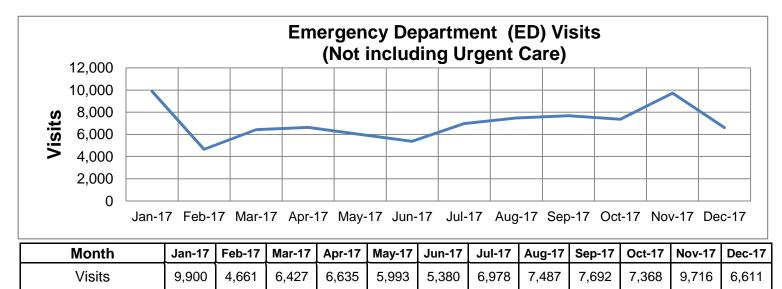
| Fiscal Quarter               | Q1<br>15 | Q2<br>15 | Q3<br>15 | Q4<br>15 | Q1<br>16 | Q2<br>16 | Q3<br>16 | Q4<br>16 | Q1<br>17 | Q2<br>17 | Q3 17 | Q4 17 | Q1 18 |
|------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-------|-------|-------|
| All Patients (%)             | 9.42     | 10.15    | 9.48     | 9.46     | 8.95     | 9.77     | 9.20     | 9.82     | 10.83    | 10.34    | 10.00 | 10.30 | 10.45 |
| *Vizient (UHC) Benchmark (%) | 11.78    | 11.68    | 11.65    | 11.73    | 11.67    | 11.63    | 11.64    | 11.52    | 11.63    | 11.56    | 11.56 | 11.52 | 11.44 |

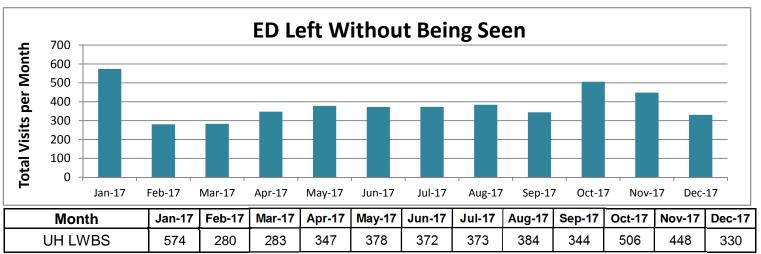


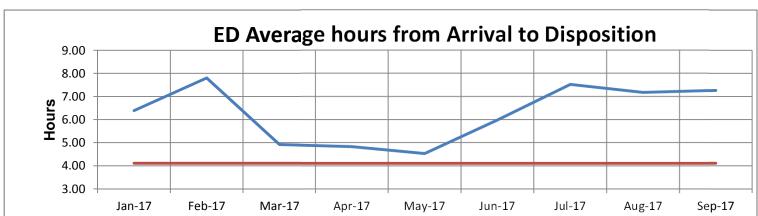
<sup>\*</sup>Vizient, Inc. (formerly, "UHC") is an alliance of the nation's leading academic medical centers ("AMCs") and associate member institutions affiliated with those academic medical centers, which represents over 90% of the nonprofit academic medical centers in the United States.

<sup>\*\*</sup>Default Interim Benchmark is a temporary measure until a national benchmark is defined.









| Month                  | Jan-17 | Feb-17 | Mar-17 | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Arrival to Disposition | 6.39   | 7.80   | 4.92   | 4.83   | 4.53   | 5.98   | 7.52   | 7.17   | 7.26   | 6.76   | 6.38   | 6.90   |
| *National Average      | 4.11   | 4.11   | 4.11   | 4.11   | 4.11   | 4.11   | 4.11   | 4.11   | 4.11   | 4.11   | 4.11   | 4.11   |

<sup>\*</sup> Press Ganey, Emergency Department Pulse Report, 2010 - Average length of stay in ED: 4 hours, 7 minutes.



# **Accountability**

40,811

# Encounters - Bernalillo County For the six months ended December 31, 2017

| Source                           | Bernalillo County Encounters |
|----------------------------------|------------------------------|
| Charity Care - Bernalillo County | 4,521                        |
| EMSA                             | 345                          |
| IHS                              | 1,297                        |
| Medicaid                         | 173,966                      |
| Medicare                         | 128,271                      |
| Uninsured                        | 19,879                       |
| HMO's & Insurance                | 111,108                      |
| All Other *                      | 16,512                       |
| Total Encounters                 | 455,899                      |
|                                  |                              |

#### **Encounters:**

Native American Encounters \*\*

Bernalillo County consist of Inpatients and Outpatients who provided a Bernalillo County zip code during their registration. Categories are based on Primary Payer Code. Native American Encounters are based on race as provided during registration, are not restricted to only Bernalillo County zip codes and could be duplicate of the Bernalillo encounters by payer above. Includes Acute and Behavioral Health.

\*All Other includes: Champus, Veteran Affairs, Tricare and Out of State Medicaid

<sup>\*\*</sup>Native American Encounters are based on race as provided during registration, are not restricted to only Bernalillo County zip codes and could be duplicate of the Bernalillo encounters by payer above.



#### **BALANCE SHEET**

Statements of Net Assets
December 31, 2017 and June 30, 2017

| Assets  | _    | Dec 2017 | _  | June 2017 |
|---|------|----------|----|-----------|
| (In Thousands)  |      |          |    |           |
| Current assets:   |      |          |    |           |
| Cash and cash equivalents                                     | \$   | 178,239  |    | 178,332   |
| Marketable securities   |      | 34,677   |    | 34,742    |
| Receivables:  |      |          |    |           |
| Patient, net  |      | 126,640  |    | 119,182   |
| University of New Mexico                                      |      | 534      |    | 960       |
| Estimated third-party payor settlements                       |      | 27,774   |    | 48,673    |
| Bernalillo County treasurer                                   |      | 24,704   |    | 1,561     |
| Other   | _    | 30,589   |    | 29,149    |
| Total current assets  |      | 423,157  | -  | 412,599   |
| Noncurrent assets:  | _    |          | =' |           |
| Assets whose use is limited:                                  |      |          |    |           |
| Held by trustee   |      | 20,915   |    | 18,058    |
| By UNM Hospital Clinical Operations Board                     |      | 22,756   |    | 22,462    |
| Capital assets, net   | _    | 222,118  |    | 225,192   |
| Total assets  | _    | 688,946  | -  | 678,311   |
| Liabilities   |      |          |    |           |
| Current liabilities:  |      |          |    |           |
| Accounts payable  |      | 69,551   |    | 78,723    |
| Payable to University of New Mexico                           |      | 37,983   |    | 23,078    |
| Estimated third-party payor settlements                       |      | 62,886   |    | 57,456    |
| Interest payable bonds  |      | 87       |    | 87        |
| Other accrued liabilities                                     | _    | 57,063   |    | 57,810    |
| Total current liabilities                                     |      | 227,570  | _  | 217,154   |
| Bonds payable   |      | 103,425  | _  | 103,424   |
| Total liabilities   | _    | 330,995  | •  | 320,578   |
|   |      |          |    |           |
| Net Assets  |      |          |    |           |
| Restricted for expendable grants, bequests, and contributions |      | 16,782   |    | 16,635    |
| Restricted for trust indenture and debt agreement             |      | 20,915   |    | 18,058    |
| Unrestricted net assets                                       |      | 201,516  |    | 201,273   |
| Assets invested in capital                                    | _    | 118,738  |    | 121,767   |
| Total net assets  | \$ _ | 357,951  | \$ | 357,733   |



#### **INCOME STATEMENT**

Statements of Revenues, Expenses, and Changes in Net Assets For the six months ended December 31, 2017

| (In Thousands)                          | <br>Dec 2017  |
|---|---------------|
| Operating revenues:                     |               |
| Net Patient Service                     | \$<br>462,645 |
| Other                                   | <br>15,665    |
| Total Operating Revenues                | 478,310       |
| Operating expenses:                     |               |
| Employee Compensation and Benefits      | 252,926       |
| UNM School of Medicine Medical Services | 65,017        |
| Medical Services Oncology               | 11,034        |
| Medical Services non-SOM                | 15,851        |
| Medical Supplies                        | 74,529        |
| Oncology Drugs                          | 16,975        |
| Occupancy/Equipment                     | 29,784        |
| Depreciation                            | 15,889        |
| Purchased Services                      | 28,825        |
| Health System Expenses                  | 8,020         |
| Other                                   | 8,842         |
| Total Operating Expenses                | <br>527,692   |
| Operating loss                          | (49,382)      |
| Nonoperating Revenues (Expenses):       | <br>_         |
| Bernalillo County Mill Levy             | 49,138        |
| State Appropriation                     | 5,762         |
| Health System Mission Support           | (5,059)       |
| Interest Expense                        | (1,560)       |
| Other Revenue and (Expense)             | 1,319         |
| Net Nonoperating Revenues               | <br>49,600    |
| Increase in Net Assets                  | <br>218       |
| Net Assets, Beginning of Year           | 357,733       |
| Net Assets, End of Year                 | \$<br>357,951 |



#### Financial Assistance to Patients by County\*

For the six months ended December 31, 2017

|                    | Charity Care  | Uninsured     | Total Uncompensated Care |
|--------------------|---------------|---------------|--------------------------|
| County             | Cost          | Cost          | Cost                     |
| Bernalillo         | \$ 11,886,875 | \$ 11,533,254 | \$ 23,420,128            |
| Catron             | 12,636        | 383           | 13,019                   |
| Chaves             | 27,403        | 110,048       | 137,450                  |
| Cibola             | 53,800        | 128,340       | 182,139                  |
| Colfax             | 4,100         | 287           | 4,387                    |
| Curry              | 1,992         | 3,158         | 5,151                    |
| De Baca            | 15,977        | 3,939         | 19,916                   |
| Dona Ana           | 38,626        | 244,513       | 283,139                  |
| Eddy               | 119,271       | 87,100        | 206,372                  |
| Grant              | 86,520        | 2,449         | 88,970                   |
| Guadalupe          | 5,542         | 12,376        | 17,918                   |
| Harding            | 407           | -             | 407                      |
| Hidalgo            | 423           | _             | 423                      |
| Lea                | 2,380         | 18,916        | 21,296                   |
| Lincoln            | 4,104         | 20,953        | 25,057                   |
| Los Alamos         | 6,762         | 12,139        | 18,901                   |
| Luna               | 4,908         | 446           | 5,354                    |
| Mc Kinley          | 194,382       | 207,064       | 401,446                  |
| Mora               | 2,583         | 22,044        | 24,626                   |
| Otero              | 38,490        | 2,909         | 41,398                   |
| Quay               | 1,458         | 17,391        | 18,848                   |
| Rio Arriba         | 7,888         | 103,473       | 111,362                  |
| Roosevelt          | 78            | 76,944        | 77,022                   |
| San Juan           | 194,199       | 165,454       | 359,652                  |
| San Miguel         | 16,572        | 23,998        | 40,571                   |
| Sandoval           | 366,909       | 825,380       | 1,192,290                |
| Santa Fe           | 390,201       | 362,585       | 752,787                  |
| Sierra             | 11,175        | 92            | 11,267                   |
| Socorro            | 28,815        | 71,620        | 100,435                  |
| Taos               | 20,413        | 50,564        | 70,977                   |
| Torrance           | 92,880        | 212,257       | 305,137                  |
| Union              | 791           | 4,293         | 5,083                    |
| Valencia           | 1,767,878     | 1,424,603     | 3,192,481                |
| Out Of State       | -             | 1,417,626     | 1,417,626                |
| <b>Grand Total</b> | \$ 15,406,438 | \$ 17,166,598 | \$ 32,573,036            |

<sup>\*</sup> Based on primary and secondary coverage

Total Uncompensated Care Cost: Cost of care for UNM Hospitals is the actual cost of providing care - salary, benefits, supplies, drugs, blood, organs, utilities, depreciation, contracts, services.



#### Financial Assistance to Bernalillo County Patients by Zip Code For the six months ended December 30, 2017

| Bernalillo County | Inpatient<br>Encounter | Inpatient Charity Care and | Outpatient<br>Encounter | Outpatient<br>Charity Care and | Total Encounter | Total Patient<br>Charity Care and |
|-------------------|------------------------|----------------------------|-------------------------|--------------------------------|-----------------|-----------------------------------|
| Zip               | Count                  | Unisured Cost              | Count                   | Unisured Cost                  | Count           | Unisured Cost                     |
| 87008             | -                      | \$ -                       | 58                      | \$ 15,527                      | 58              | \$ 15,527                         |
| 87022             | 1                      | 31,010                     | 155                     | 84,467                         | 156             | 115,477                           |
| 87047             | 1                      | 48,310                     | 55                      | 16,571                         | 56              | 64,881                            |
| 87059             | 4                      | 10,557                     | 285                     | 150,872                        | 289             | 161,428                           |
| 87101             | _                      | -                          | 23                      | 23,912                         | 23              | 23,912                            |
| 87102             | 59                     | 566,608                    | 2,271                   | 1,045,510                      | 2,330           | 1,612,119                         |
| 87103             | 1                      | 2,679                      | 35                      | 5,240                          | 36              | 7,919                             |
| 87104             | 19                     | 211,003                    | 755                     | 214,144                        | 774             | 425,147                           |
| 87105             | 175                    | 1,375,224                  | 5,302                   | 1,827,070                      | 5,477           | 3,202,294                         |
| 87106             | 45                     | 360,095                    | 1,451                   | 631,732                        | 1,496           | 991,828                           |
| 87107             | 57                     | 368,888                    | 2,029                   | 810,489                        | 2,086           | 1,179,377                         |
| 87108             | 92                     | 575,666                    | 3,692                   | 1,285,170                      | 3,784           | 1,860,837                         |
| 87109             | 33                     | 294,029                    | 1,493                   | 569,224                        | 1,526           | 863,252                           |
| 87110             | 45                     | 1,403,444                  | 1,816                   | 592,514                        | 1,861           | 1,995,958                         |
| 87111             | 42                     | 295,809                    | 1,371                   | 524,524                        | 1,413           | 820,333                           |
| 87112             | 35                     | 201,879                    | 1,786                   | 745,594                        | 1,821           | 947,472                           |
| 87113             | 13                     | 90,362                     | 454                     | 122,528                        | 467             | 212,890                           |
| 87114             | 40                     | 196,142                    | 1,470                   | 639,522                        | 1,510           | 835,664                           |
| 87115             | -                      | -                          | 6                       | 3,014                          | 6               | 3,014                             |
| 87116             | 2                      | 12,569                     | 23                      | 24,442                         | 25              | 37,011                            |
| 87117             | -                      | -                          | 9                       | 1,556                          | 9               | 1,556                             |
| 87119             | -                      | -                          | 47                      | (3,750)                        | 47              | (3,750)                           |
| 87120             | 53                     | 890,011                    | 1,709                   | 765,053                        | 1,762           | 1,655,064                         |
| 87121             | 204                    | 1,379,052                  | 8,037                   | 2,814,917                      | 8,241           | 4,193,969                         |
| 87122             | 5                      | 4,392                      | 152                     | 99,502                         | 157             | 103,894                           |
| 87123             | 84                     | 730,973                    | 2,729                   | 992,686                        | 2,813           | 1,723,659                         |
| 87125             | 4                      | 60,380                     | 96                      | 38,637                         | 100             | 99,016                            |
| 87131             | -                      | -                          | 2                       | (65)                           | 2               | (65)                              |
| 87151             | 2                      | 170                        | 61                      | 38,160                         | 63              | 38,329                            |
| 87153             | -                      | -                          | 5                       | 1,294                          | 5               | 1,294                             |
| 87154             | -                      | -                          | 61                      | 14,397                         | 61              | 14,397                            |
| 87158             | -                      |                            | -                       | -                              | -               | -                                 |
| 87176             | 2                      | 7,596                      | 95                      | 8,676                          | 97              | 16,271                            |
| 87181             | -                      | -                          | 32                      | 6,152                          | 32              | 6,152                             |
| 87184             | _                      | -                          | 3                       | 263                            | 3               | 263                               |
| 87185             |                        | 4 000                      | 3                       | 402                            | 3               | 402                               |
| 87187             | 1                      | 1,236                      | 5                       | 5,102<br>7,016                 | 6               | 6,338                             |
| 87190<br>87191    | _                      | -                          | 16<br>7                 | 7,016<br>573                   | 16<br>7         | 7,016<br>573                      |
| 87191             | _                      | -                          | 67                      | 12,242                         | 67              | 12,242                            |
| 87192             | 1                      | -                          | 62                      | 10,987                         | 62              | 10,987                            |
| 87193             | -                      | -                          | 21                      | 14,930                         | 21              | 14,930                            |
| 87194             | 2                      | 7,377                      | 92                      | 36,927                         | 94              | 44,304                            |
| 87196             | 1                      | 472                        | 70                      | 12,454                         | 71              | 12,926                            |
| 87197             | 2                      | 3,126                      | 50                      | 7,466                          | 52              | 10,592                            |
| 87197             | 1                      | 18,351                     | 61                      | 41,267                         | 62              | 59,617                            |
| 87199             | 2                      | 10,001                     | 58                      | 13,812                         | 60              | 13,812                            |
| Grand Total       | 1,027                  | \$ 9,147,408               | 38,080                  | \$ 14,272,720                  | 39,107          | \$ 23,420,128                     |
| Crand Total       | 1,027                  | ψ 3,147,400                | 30,000                  | Ψ 17,212,120                   | 39,107          | Ψ 23,420,120                      |



#### C - Financial Assistance to Bernalillo County Patients by Service Type For the six months ended December 31, 2017

|                |        |          |            |         | Emergency     |           |       |               |            |        |          |
|----------------|--------|----------|------------|---------|---------------|-----------|-------|---------------|------------|--------|----------|
| Bernalillo     | Cancer | Medicine | Pediatrics | Surgery | Medicine      | Neurology | OBGYN | Orthopedics   | Psychiatry | Other  | Total    |
| County Zip     | Count  | Count    | Count      | Count   | Count         | Count     | Count | Count         | Count      | Count  | Count    |
| 87008          | 6      | 23       | -          | 1       | 2             | 7         | -     | -             | 11         | 8      | 58       |
| 87022          | 24     | 62       | -          | 4       | 13            | 12        | 3     | 7             | 4          | 27     | 156      |
| 87047          | 2      | 22       | -          | 2       | 1             | 2         | 1     | 1             | 5          | 20     | 56       |
| 87059          | 64     | 128      | -          | 6       | 15            | 15        | 2     | 4             | 27         | 28     | 289      |
| 87101          | -      | 2        | -          | -       | 4             | -         | 1     | -             | 13         | 3      | 23       |
| 87102          | 189    | 648      | 2          | 66      | 275           | 90        | 78    | 52            | 400        | 530    | 2,330    |
| 87103          | -      | 5        | -          | -       | 1             | 6         | 2     | -             | 8          | 14     | 36       |
| 87104          | 19     | 283      | -          | 31      | 51            | 55        | 23    | 19            | 130        | 163    | 774      |
| 87105          | 356    | 1,817    | 5          | 244     | 371           | 188       | 230   | 167           | 787        | 1,312  | 5,477    |
| 87106          | 48     | 450      | 1          | 40      | 114           | 65        | 48    | 36            | 334        | 360    | 1,496    |
| 87107          | 155    | 748      | 2          | 81      | 131           | 117       | 93    | 59            | 271        | 429    | 2,086    |
| 87108          | 167    | 1,167    | 5          | 115     | 306           | 126       | 118   | 77            | 768        | 935    | 3,784    |
| 87109          | 77     | 602      | 3          | 59      | 102           | 106       | 31    | 52            | 257        | 237    | 1,526    |
| 87110          | 79     | 659      | 1          | 70      | 111           | 125       | 36    | 46            | 475        | 259    | 1,861    |
| 87111          | 119    | 479      | 2          | 37      | 85            | 89        | 41    | 49            | 321        | 191    | 1,413    |
| 87112          | 95     | 689      | -          | 85      | 125           | 92        | 21    | 57            | 421        | 236    | 1,821    |
| 87113          | 43     | 163      | -          | 19      | 30            | 28        | 11    | 16            | 60         | 97     | 467      |
| 87114          | 141    | 567      | -          | 74      | 87            | 70        | 40    | 53            | 225        | 253    | 1,510    |
| 87115          | -      | 2        | -          | -       | -             | -         | -     | -             | 4          | -      | 6        |
| 87116          | 1      | 6        | -          | -       | 4             | -         | -     | -             | 3          | 11     | 25       |
| 87117          | -      | -        | -          | -       | 1             | -         | -     | -             | 8          | -      | 9        |
| 87119          |        | 32       | -          | 2       | 1             | 6         | -     | 2             | 2          | 2      | 47       |
| 87120          | 77     | 684      | 2          | 60      | 143           | 115       | 64    | 55            | 294        | 268    | 1,762    |
| 87121          | 612    | 2,676    | 11         | 259     | 537           | 302       | 501   | 264           | 643        | 2,436  | 8,241    |
| 87122          | 10     | 53       | -          | 5       | 9             | 9         | 5     | 16            | 33         | 17     | 157      |
| 87123          | 104    | 954      | 3          | 96      | 211           | 159       | 112   | 79            | 368        | 727    | 2,813    |
| 87125          | 4      | 41       | -          | 4       | 10            | 1         | 3     | -             | 16         | 21     | 100      |
| 87131          | -      | 2        | -          | -       | -             | -         | -     | -             | -          | -      | 2        |
| 87151          | -      | 6        | -          | -       | 7             | -         | 3     | 6             | 11         | 30     | 63       |
| 87153          | -      | -        | -          |         | -             | -         | 1     | 2             | 2          | -      | 5        |
| 87154          | 2      | 29       | -          | 5       | 3             | 11        | -     | 1             | 4          | 6      | 61       |
| 87158          | -      | -        | -          | -       | -             | -         | -     | -             | -          | -      | - 07     |
| 87176          | 3      | 50       | -          | 2       | 5             | 13        | 4     | 2             | 10         | 8      | 97       |
| 87181<br>87184 | 3      | 10       | _          | 2       | 1             | 5<br>1    | 1     | -             | 1          | 9      | 32       |
| 87184<br>87185 | 1      | 1 2      | ] -        |         | -             | 1         | -     | -             | _          | ı      | 3        |
| 87185<br>87187 | 1 _ '  | 2        | 1          |         | <u>-</u>      | -         | _     |               | 2          | -<br>1 | 3<br>6   |
| 87187          | 1      | 8        | '          | [ ]     | <u>-</u><br>- | <u>-</u>  |       | <u>-</u><br>_ | 6          | 1      | 16       |
| 87190<br>87191 | 1 _ '  | 6        | _          |         | <u>-</u>      | _         | _     |               |            | 1      | 7        |
| 87191          |        | 42       | _          | 1       | 4             | 7         | 1     | 3             | 2          | 3      | 67       |
| 87192          | 4 7    | 21       | <u> </u>   | 4       | -             | 3         | _ '   | 2             | 13         | 12     | 67<br>62 |
| 87194          | '      | 4        | ]          | 2       | _             | 1         |       | _             | 14         | - 12   | 21       |
| 87194          | 3      | 46       | <u> </u>   | 1       | 9             | 11        |       | 3             | 11         | 10     | 94       |
| 87196          | -      | 40       | ]          | 4       | 2             | 7         | 1     | 3             | 8          | 5      | 71       |
| 87197          | 2      | 29       | ] -        | 2       | 2             | 3         | '     | 1             | 6          | 7      | 52       |
| 87198          | 9      | 23       | _          | 6       | 4             | 2         | _     | 2             | 3          | 13     | 62       |
| 87198<br>87199 | 1      | 28       | _          | 3       | 4             | 8         | _     | 1             | 3          | 12     | 60       |
| Grand Total    | 2,428  | 13,312   | 38         | 1,392   | 2,781         | 1,857     | 1,475 | 1,137         | 5,984      | 8,703  | 39,107   |



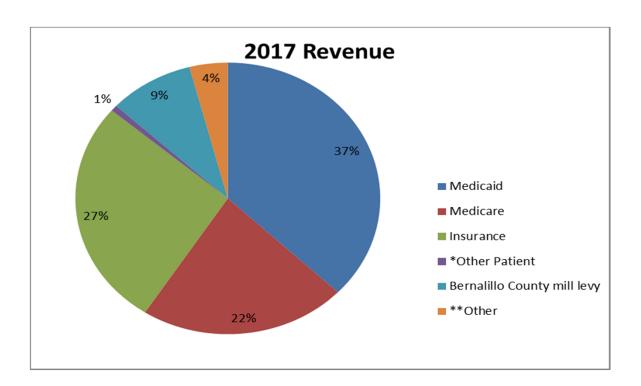
Primary Reason for Bernalillo County Indigent Resident Visits For the Six Quarters ending December 31, 2017

|        |   |  | Q2 FY17   | Q1 FY17   | Q4 FY16   |
|--------|---|--|---|---|---|
| Q11110 | Q71111  | 401117   | QZ 1 1 17   | Q11111  | Q71110  |
| 3.158  | 4.819   | 4.914  | 3.277   | 3.018   | 5,601   |
| -,     | 1,010   | .,   | -,  | 0,010   | -,  |
| 1,332  | 2,187   | 2,413  | 1,606   | 1,312   | 2,777   |
| 1,188  | 1,974   | 2,155  | 1,489   | 1,167   | 2,510   |
|        |   |  |   |   |   |
| 986    | 1,729   | 1,706  | 1,053   | 928   | 1,941   |
| 783    | 1,319   | 1,422  | 955   | 698   | 1,426   |
| 777    | 886   | 1,105  | 1,084   | 647   | 1,084   |
| 690    | 1,122   | 1,242  | 865   | 670   | 1,323   |
| 656    | 1,086   | 1,185  | 779   | 591   | 1,327   |
| 584    | 1,000   | 1,089  | 732   | 556   | 1,108   |
| 556    | 964   | 816  | 467   | 372   | 1,039   |
| 507    | 859   | 901  | 593   | 487   | 1,063   |
| 459    | 755   | 837  | 560   | 435   | 920   |
| 406    | 666   | 729  | 448   | 336   | 739   |
| 364    | 726   | 801  | 482   | 379   | 788   |
| 297    | 502   | 568  | 391   | 299   | 601   |
| 245    | 380   | 441  | 310   | 240   | 487   |
| 164    | 261   | 290  | 232   | 138   | 250   |
|        |   |  |   |   |   |
| 114    | 176   | 181  | 116   | 91  | 194   |
|        |   |  |   |   |   |
| 91     | 169   | 158  | 102   | 79  | 176   |
| 00     | 67  | 00   | 00  | 4-  | 0.5   |
|        |   |  |   |   | 35  |
| 1,946  | 2,167   | 2,643  | 1,859   | 1,497   | 2,962   |
| 15,323 | 23,784  | 25,628   | 17,426  | 13,957  | 28,351  |
|        | 3,158 1,332 1,188 986 783 777 690 656 584 556 507 459 406 364 297 245 164 | Q1 FY18         Q4 FY17           3,158         4,819           1,332         2,187           1,188         1,974           986         1,729           783         1,319           777         886           690         1,122           656         1,086           584         1,000           556         964           507         859           459         755           406         666           364         726           297         502           245         380           164         261           114         176           91         169           20         37           1,946         2,167 | 1,332     2,187     2,413       1,188     1,974     2,155       986     1,729     1,706       783     1,319     1,422       777     886     1,105       690     1,122     1,242       656     1,086     1,185       584     1,000     1,089       556     964     816       507     859     901       459     755     837       406     666     729       364     726     801       297     502     568       245     380     441       164     261     290       114     176     181       91     169     158       20     37     32       1,946     2,167     2,643 | Q1 FY18         Q4 FY17         Q3 FY17         Q2 FY17           3,158         4,819         4,914         3,277           1,332         2,187         2,413         1,606           1,188         1,974         2,155         1,489           986         1,729         1,706         1,053           783         1,319         1,422         955           777         886         1,105         1,084           690         1,122         1,242         865           656         1,086         1,185         779           584         1,000         1,089         732           556         964         816         467           507         859         901         593           459         755         837         560           406         666         729         448           364         726         801         482           297         502         568         391           245         380         441         310           164         261         290         232           114         176         181         116 | Q1 FY18         Q4 FY17         Q3 FY17         Q2 FY17         Q1 FY17           3,158         4,819         4,914         3,277         3,018           1,332         2,187         2,413         1,606         1,312           1,188         1,974         2,155         1,489         1,167           986         1,729         1,706         1,053         928           783         1,319         1,422         955         698           777         886         1,105         1,084         647           690         1,122         1,242         865         670           656         1,086         1,185         779         591           584         1,000         1,089         732         556           556         964         816         467         372           507         859         901         593         487           459         755         837         560         435           406         666         729         448         336           364         726         801         482         379           297         502         568         391         299 |

Consists of indigent patients who provided a Bernalillo County zip code during their registration. Categories are based on CMS diagnosis codes.



#### **Revenue by Payor Source**



| Total                       | \$<br>1,071,512,335 |
|-----------------------------|---------------------|
| **Other                     | 43,408,951          |
| Bernalillo County mill levy | 96,635,062          |
| *Other Patient              | 7,677,138           |
| Insurance                   | 290,059,494         |
| Medicare                    | 235,643,386         |
| Medicaid                    | \$<br>398,088,303   |

\*Other Patient: Champus, Veteran Affairs, Tricare and Out of State Medicaid

<sup>\*\*</sup>Other: All other revenues that are not patient related. Such as State and Local Contracts, Other Operating Revenue, State Appropriations, Contributions and Investment Income,



#### **Total Number of Inpatient Days**

FY17 is based on the twelve months ended June 30, 2016 FY18 is based on the six months ended December 31, 2017

| Patient Days       | FY17 Actual | FY18 Actual |
|--------------------|-------------|-------------|
| Adult              | 112,125     | 58,711      |
| Pediatric          | 40,272      | 18,044      |
| Newborn            | 5,027       | 2,710       |
| Total Patient Days | 158,610     | 79,465      |

#### **Nursing Hours of Care**

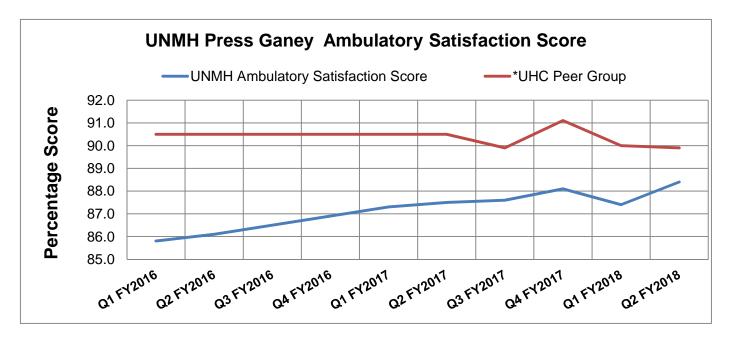
| _                                       |             | FY18 Year to |
|---|-------------|--------------|
|   | FY17 Actual | Date         |
| UNMH Nursing Hours of Care Per Patient* | 17.65       | 17.61        |

<sup>\*</sup>Nursing Hours of Care includes all paid hours in the nursing departments (nurses, techs, etc.) divided by the stats for each department.

#### **Number of RN FTE's and Retention Rate**

| Category      | Number of<br>FTES as of<br>June 2017 | Number of FTES as of Dec 2017 | Hires<br>(Headcount) | Terms<br>(Headcount) | Rolling<br>Retention<br>Rate |
|---------------|--------------------------------------|-------------------------------|----------------------|----------------------|------------------------------|
| RN's          | 1,858                                | 1,606                         | 113                  | 122                  | 85.62%                       |
| *National Ret | 82.80%                               |                               |                      |                      |                              |

<sup>\*</sup>Per the 2016 National Healthcare Retention & RN Staffing Report Published by: NSI Nursing Solutions, Inc., the 2015 national turnover rate is 17.2%.



| Quarter                            | Q1<br>FY2016 | Q2<br>FY2016 | Q3<br>FY2016 | Q4<br>FY2016 | Q1<br>FY2017 | Q2<br>FY2017 | Q3<br>FY2017 | Q4<br>FY2017 | Q1<br>FY2018 | Q2<br>FY2018 |
|------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| UNMH Ambulatory Satisfaction Score | 85.8         | 86.1         | 86.5         | 86.9         | 87.3         | 87.5         | 87.6         | 88.1         | 87.4         | 88.4         |
| *UHC Peer Group                    | 90.5         | 90.5         | 90.5         | 90.5         | 90.5         | 90.5         | 89.9         | 91.1         | 90.0         | 89.9         |

<sup>\*</sup>The University Health System Consortium ("UHC") is an alliance of 98 of the nation's leading academic medical centers ("AMCs"), and 143 associate member institutions affiliated with those academic medical centers, which represents over 90% of the nonprofit academic medical centers in the United States.

#### **Total Number of Outpatient visits**

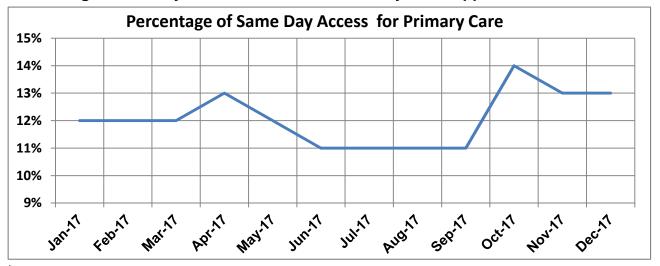
FY17 is based on the twelve months ended June 30, 2017 FY18 projected based on six months ended December 31, 2017

#### **Outpatient visits**

| 521,869 | FY17 Actual (12 Months) |
|---------|-------------------------|
| 527,848 | FY18 Projected          |



#### Percentage of Primary Care Patients with same day clinic appointment



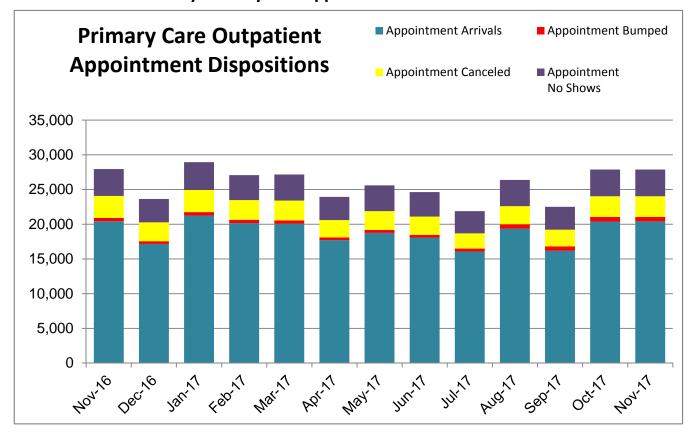
| Month  | Same Day | Total Arrived | Same Day Rate |
|--------|----------|---------------|---------------|
| Jan-17 | 1,796    | 14,449        | 12%           |
| Feb-17 | 1,658    | 13,791        | 12%           |
| Mar-17 | 1,843    | 15,232        | 12%           |
| Apr-17 | 1,665    | 13,170        | 13%           |
| May-17 | 1,757    | 14,231        | 12%           |
| Jun-17 | 1,465    | 13,738        | 11%           |
| Jul-17 | 1,334    | 12,247        | 11%           |
| Aug-17 | 1,652    | 14,692        | 11%           |
| Sep-17 | 1,307    | 12,063        | 11%           |
| Oct-17 | 2,258    | 15,726        | 14%           |
| Nov-17 | 1,933    | 14,562        | 13%           |
| Dec-17 | 1,528    | 12,081        | 13%           |

#### **Twelve Month Same Day Access Average by Clinic**

| Average | Primary Care Clinics          |
|---------|-------------------------------|
| 9%      | 1209 Clinic                   |
| 8%      | Family Practice Clinic        |
| 5%      | General Pediatrics Clinic     |
| 9%      | Northeast Heights Clinic      |
| 9%      | Senior Health Center          |
| 9%      | Southeast Heights Clinic      |
| 14%     | Southwest Mesa Clinic         |
| 6%      | SRMC FP Clinic                |
| 67%     | UNM Lobocare Clinic           |
| 6%      | Westside Clinic               |
| 15%     | Young Childrens Health Center |



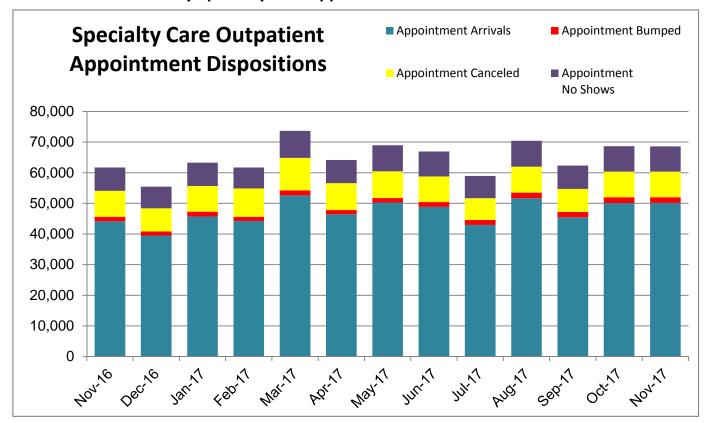
#### This data includes only Primary care appointments



| Month  | Appointment<br>Arrivals | Appointment Bumped | Appointment<br>Canceled | Appointment<br>No Shows |
|--------|-------------------------|--------------------|-------------------------|-------------------------|
| Nov-16 | 20,444                  | 460                | 3,183                   | 3,870                   |
| Dec-16 | 17,155                  | 400                | 2,723                   | 3,367                   |
| Jan-17 | 21,260                  | 494                | 3,189                   | 4,005                   |
| Feb-17 | 20,164                  | 478                | 2,837                   | 3,609                   |
| Mar-17 | 20,101                  | 461                | 2,861                   | 3,757                   |
| Apr-17 | 17,723                  | 394                | 2,489                   | 3,331                   |
| May-17 | 18,764                  | 433                | 2,689                   | 3,720                   |
| Jun-17 | 18,087                  | 383                | 2,626                   | 3,544                   |
| Jul-17 | 16,087                  | 400                | 2,191                   | 3,211                   |
| Aug-17 | 19,381                  | 617                | 2,597                   | 3,802                   |
| Sep-17 | 16,205                  | 581                | 2,441                   | 3,280                   |
| Oct-17 | 20,403                  | 654                | 2,979                   | 3,848                   |
| Nov-17 | 20,409                  | 654                | 2,978                   | 3,834                   |

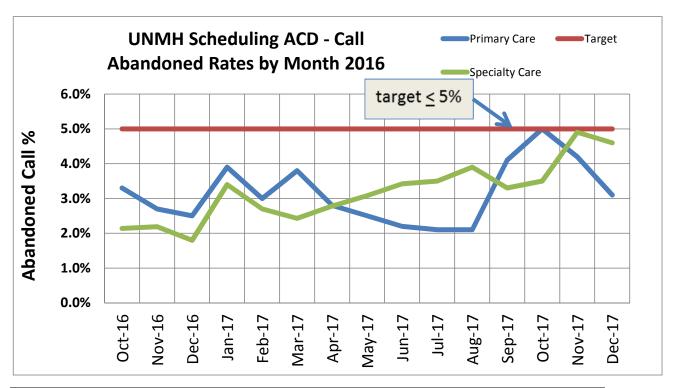


#### This data includes only Specialty Care appointments



| Month  | Appointment<br>Arrivals | Appointment Bumped | Appointment Canceled | Appointment<br>No Shows |
|--------|-------------------------|--------------------|----------------------|-------------------------|
| Nov-16 | 44,191                  | 1,417              | 8,461                | 7,652                   |
| Dec-16 | 39,532                  | 1,299              | 7,552                | 7,090                   |
| Jan-17 | 45,738                  | 1,543              | 8,394                | 7,607                   |
| Feb-17 | 44,292                  | 1,348              | 9,220                | 6,863                   |
| Mar-17 | 52,634                  | 1,633              | 10,586               | 8,809                   |
| Apr-17 | 46,461                  | 1,383              | 8,782                | 7,538                   |
| May-17 | 50,259                  | 1,510              | 8,703                | 8,518                   |
| Jun-17 | 48,894                  | 1,535              | 8,374                | 8,163                   |
| Jul-17 | 42,966                  | 1,608              | 7,126                | 7,240                   |
| Aug-17 | 51,694                  | 1,845              | 8,447                | 8,465                   |
| Sep-17 | 45,455                  | 1,757              | 7,517                | 7,602                   |
| Oct-17 | 50,137                  | 1,867              | 8,348                | 8,317                   |
| Nov-17 | 50,153                  | 1,842              | 8,359                | 8,263                   |





| Area   | UNMH Primary Care<br>Scheduling ACD | UNMH Specialty Care<br>Scheduling ACD | Goal Standard for Call Center |
|--------|-------------------------------------|---------------------------------------|-------------------------------|
| Oct-16 | 3.3%                                | 2.1%                                  | 5%                            |
| Nov-16 | 2.7%                                | 2.2%                                  | 5%                            |
| Dec-16 | 2.5%                                | 1.8%                                  | 5%                            |
| Jan-17 | 3.9%                                | 3.4%                                  | 5%                            |
| Feb-17 | 3.0%                                | 2.7%                                  | 5%                            |
| Mar-17 | 3.8%                                | 2.4%                                  | 5%                            |
| Apr-17 | 2.8%                                | 2.8%                                  | 5%                            |
| May-17 | 2.5%                                | 3.1%                                  | 5%                            |
| Jun-17 | 2.2%                                | 3.4%                                  | 5%                            |
| Jul-17 | 2.1%                                | 3.5%                                  | 5%                            |
| Aug-17 | 2.1%                                | 3.9%                                  | 5%                            |
| Sep-17 | 4.1%                                | 3.3%                                  | 5%                            |
| Oct-17 | 5.0%                                | 3.5%                                  | 5%                            |
| Nov-17 | 4.2%                                | 4.9%                                  | 5%                            |
| Dec-17 | 3.1%                                | 4.6%                                  | 5%                            |

#### **Medication Reconciliation**

| 62.7% | National Patient Safety Goal - Medication Reconciliation Primary Care   |  |
|-------|---|--|
| 26.8% | National Patient Safety Goal - Medication Reconciliation Specialty Care |  |



#### Percentage of patients with access to Electronic Medical Record

The statistics below are only for online access to medical records. 100% of all patients may access their medical records in person at UNMH.

UNMH turned on the MyHealthUNM on 10/31/2012 to provide patients on-line access to their medical records.

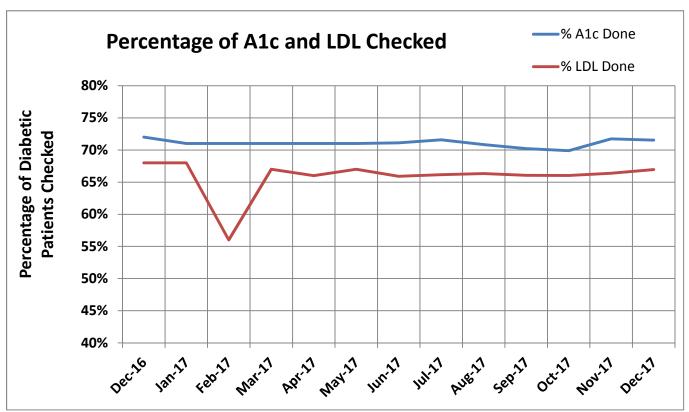
#### As of January 12, 2018

|        | <u>, , , , , , , , , , , , , , , , , , , </u>   |
|--------|---|
| 89,510 | Invitations sent out to patient who provided an email address.                          |
| 42,008 | Patients who have claimed invitation, to sign up.                                       |
|        | Active Users who have accessed their medical records                                    |
| 420/   | Percentage of patients who can potentially electronically access their medical records. |
| 4270   | medical records.  |

The number of Active Users shown is the current number. It does not allow for deceased patients, nor children who turned eleven as covered under Children's Online Privacy Protection Rule ("COPPA").



#### Diabetes Management Indicators for HgbA1C and LDL <100



|        | Total Patients | A1c Done | % A1c Done | LDL Done | % LDL Done |
|--------|----------------|----------|------------|----------|------------|
| Dec-16 | 6,753          | 4,857    | 72%        | 4,565    | 68%        |
| Jan-17 | 6,768          | 4,828    | 71%        | 4,570    | 68%        |
| Feb-17 | 344            | 244      | 71%        | 191      | 56%        |
| Mar-17 | 6,725          | 4,785    | 71%        | 4,498    | 67%        |
| Apr-17 | 6,761          | 4,807    | 71%        | 4,457    | 66%        |
| May-17 | 6,748          | 4,791    | 71%        | 4,488    | 67%        |
| Jun-17 | 6,761          | 4,807    | 71%        | 4,457    | 66%        |
| Jul-17 | 6,784          | 4,856    | 72%        | 4,489    | 66%        |
| Aug-17 | 6,764          | 4,792    | 71%        | 4,487    | 66%        |
| Sep-17 | 6,763          | 4,748    | 70%        | 4,468    | 66%        |
| Oct-17 | 6,771          | 4,733    | 70%        | 4,471    | 66%        |
| Nov-17 | 6,728          | 4,826    | 72%        | 4,466    | 66%        |
| Dec-17 | 6,719          | 4,807    | 72%        | 4,498    | 67%        |



#### For six months ended December 31, 2017

| County              |  |  |  |  |  |  |  |
|---------------------|--|--|--|--|--|--|--|
| Unduplicated Census |  |  |  |  |  |  |  |
| Encounters          |  |  |  |  |  |  |  |
| Cost                |  |  |  |  |  |  |  |

| Charity Care |            |  |  |  |  |
|--------------|------------|--|--|--|--|
|              | 3,721      |  |  |  |  |
|              | 4,521      |  |  |  |  |
| \$           | 15,406,438 |  |  |  |  |

| Uninsured |            |  |  |  |  |  |
|-----------|------------|--|--|--|--|--|
|           | 17,950     |  |  |  |  |  |
|           | 19,879     |  |  |  |  |  |
| \$        | 17,166,598 |  |  |  |  |  |

| Total Uncompensated |  |  |  |  |  |
|---------------------|--|--|--|--|--|
| Care                |  |  |  |  |  |
| 21,671              |  |  |  |  |  |
| 24,400              |  |  |  |  |  |
| \$ 32,573,036       |  |  |  |  |  |

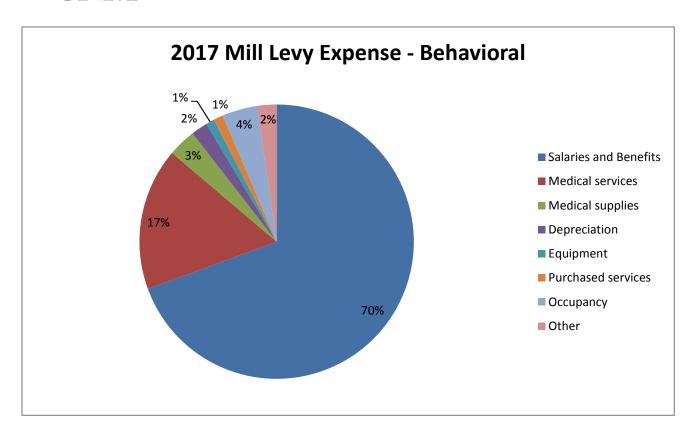
Total Uncompensated Care Cost: Cost of care for UNM Hospitals is the actual cost of providing care - salary, benefits, supplies, drugs, blood, organs, utilities, depreciation, contracts, services.

**UNM Care Enrollment, Self-Pay and Medicaid Applications** 

|        |               | Number of    |                           |  |  |
|--------|---------------|--------------|---------------------------|--|--|
|        | UNM Care Plan | Medicaid     | Number of Self Pay        |  |  |
|        | Enrollment    | applications | Patients Seen on Discount |  |  |
|        | Counts        | completed at | Program                   |  |  |
| Month  |               | UNMH         |                           |  |  |
| Apr-16 | 6,739         | 578          | 640                       |  |  |
| May-16 | 6,828         | 364          | 716                       |  |  |
| Jun-16 | 6,812         | 411          | 729                       |  |  |
| Jul-16 | 6,775         | 393          | 658                       |  |  |
| Aug-16 | 6,800         | 395          | 733                       |  |  |
| Sep-16 | 6,860         | 367          | 644                       |  |  |
| Oct-16 | 6,916         | 269          | 711                       |  |  |
| Nov-16 | 6,975         | 249          | 688                       |  |  |
| Dec-16 | 6,793         | 262          | 480                       |  |  |
| Jan-17 | 6,355         | 279          | 741                       |  |  |
| Feb-17 | 6,363         | 318          | 694                       |  |  |
| Mar-17 | 6,471         | 428          | 724                       |  |  |
| Apr-17 | 6,616         | 380          | 686                       |  |  |
| May-17 | 6,471         | 357          | 750                       |  |  |
| Jun-17 | 6,715         | 107          | 737                       |  |  |
| Jul-17 | 6,812         | 199          | 668                       |  |  |
| Aug-17 | 6,923         | 230          | 759                       |  |  |
| Sep-17 | 7,062         | 320          | 693                       |  |  |
| Oct-17 | 7,165         | 336          | 727                       |  |  |
| Nov-17 | 7,162         | 293          | 678                       |  |  |

<sup>\*</sup> Based on primary and secondary coverage

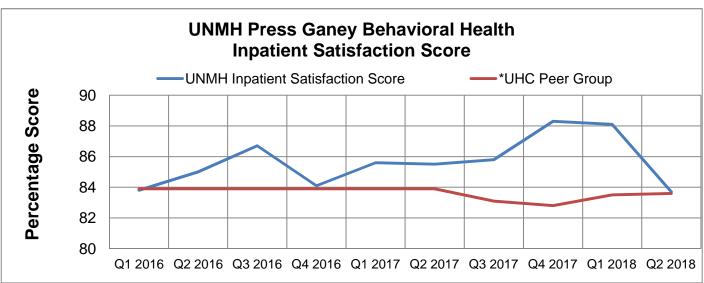




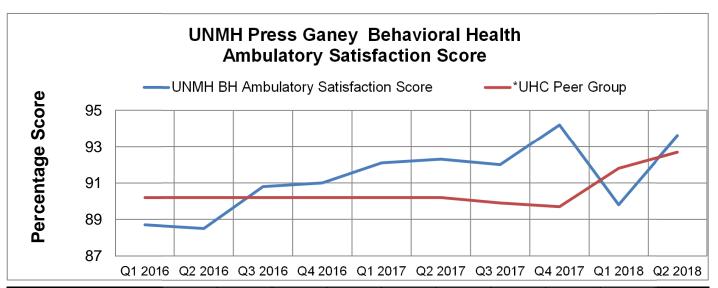
| Salaries and Benefits | \$ 10,061,159 |
|-----------------------|---------------|
| Medical services      | 2,432,304     |
| Medical supplies      | 479,793       |
| Depreciation          | 281,208       |
| Equipment             | 143,503       |
| Purchased services    | 166,695       |
| Occupancy             | 600,104       |
| Other                 | 330,493       |
|                       |               |
| Total Expense         | \$ 14,495,259 |

The Behavioral Health Mill Levy distribution is proportional to the Income Statement.





| Quarter                              | Q1<br>2016 | Q2<br>2016 | Q3<br>2016 | Q4<br>2016 | Q1<br>2017 | Q2<br>2017 | Q3<br>2017 | Q4<br>2017 | Q1<br>2018 | Q2<br>2018 |
|--------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| UNMH Inpatient<br>Satisfaction Score | 83.8       | 85.0       | 86.7       | 84.1       | 85.6       | 85.5       | 85.8       | 88.3       | 88.1       | 83.7       |
| *UHC Peer Group                      | 83.9       | 83.9       | 83.9       | 83.9       | 83.9       | 83.9       | 83.1       | 82.8       | 83.5       | 83.6       |



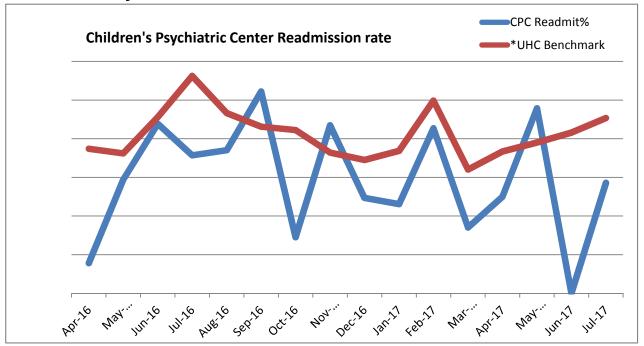
| Quarter                               | Q1<br>2016 | Q2<br>2016 | Q3<br>2016 | Q4<br>2016 | Q1<br>2017 | Q2<br>2017 | Q3<br>2017 | Q4<br>2017 | Q1<br>2018 | Q2<br>2018 |
|---------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| UNMH BH Ambulatory Satisfaction Score | 88.7       | 88.5       | 90.8       | 91.0       | 92.1       | 92.3       | 92.0       | 94.2       | 89.8       | 93.6       |
| *UHC Peer Group                       | 90.2       | 90.2       | 90.2       | 90.2       | 90.2       | 90.2       | 89.9       | 89.7       | 91.8       | 92.7       |

<sup>\*</sup>The University HealthSystem Consortium ("UHC") is an alliance of 98 of the nation's leading academic medical centers ("AMCs"), and 143 associate member institutions affiliated with those academic medical centers, which represents over 90% of the nonprofit academic medical centers in the United States.



#### **Behavioral Health Readmissions By Discharge Month 1st Admit**

#### **Children's Psychiatric Center**



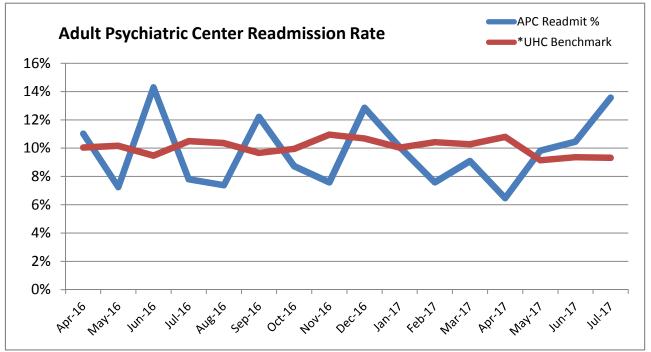
| Discharge | Total Cases         | 30 Day          | Percent 30 Day | *UHC Benchmark |
|-----------|---------------------|-----------------|----------------|----------------|
| Month     | (Denominator Cases) | (Readmit Cases) | Readmit Rate   | Und benchmark  |
| Jun-16    | 57                  | 5               | 8.8%           | 8.9%           |
| Jul-16    | 56                  | 4               | 7.1%           | 11.3%          |
| Aug-16    | 54                  | 4               | 7.4%           | 9.9%           |
| Sep-16    | 67                  | 7               | 10.4%          | 8.5%           |
| Oct-16    | 69                  | 2               | 2.9%           | 8.8%           |
| Nov-16    | 69                  | 6               | 8.7%           | 7.6%           |
| Dec-16    | 81                  | 4               | 4.9%           | 6.4%           |
| Jan-17    | 65                  | 3               | 4.6%           | 7.6%           |
| Feb-17    | 82                  | 7               | 8.5%           | 10.1%          |
| Mar-17    | 88                  | 3               | 3.4%           | 6.8%           |
| Apr-17    | 80                  | 4               | 5.0%           | 7.2%           |
| May-17    | 94                  | 9               | 9.6%           | 7.9%           |
| Jun-17    | 73                  | 0               | 0.0%           | 8.4%           |
| Jul-17    | 70                  | 4               | 7.1%           | 10.0%          |
| Aug-17    | 73                  | 4               | 5.5%           | 8.4%           |
| Sep-17    | 74                  | 4               | 5.4%           | 7.6%           |

<sup>\*</sup>The University Health System Consortium ("UHC") Benchmark data is based upon only those UHC/Vizient Hospitals with a psychiatric patient volume or greater than the facility being compared to. Patient population for compare group defined as an assigned MDC code of 19 ("Mental Disease & Disorders) and age of < 18 years old.



#### Behavioral Health Readmissions By Discharge Month 1st Admit

### **University Adult Psychiatric Center (APC)**



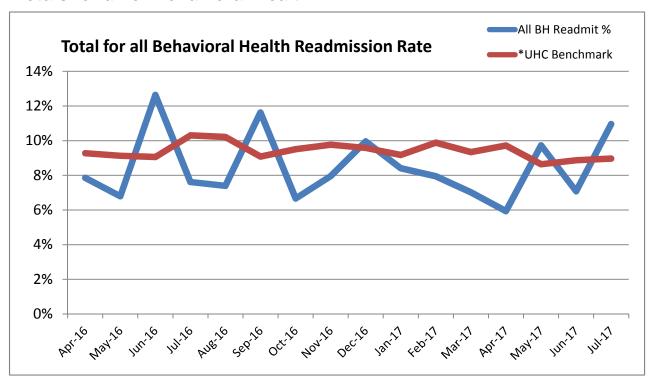
| Discharge<br>Month | Total Cases<br>(Denominator Cases) | 30 Day<br>(Readmit Cases) | Percent 30 Day<br>Readmit Rate | *UHC Benchmark |
|--------------------|------------------------------------|---------------------------|--------------------------------|----------------|
| Jun-16             | 133                                | 19                        | 14.3%                          | 9.4%           |
| Jul-16             | 141                                | 11                        | 7.8%                           | 10.5%          |
| Aug-16             | 149                                | 11                        | 7.4%                           | 10.4%          |
| Sep-16             | 131                                | 16                        | 12.2%                          | 9.8%           |
| Oct-16             | 126                                | 11                        | 8.7%                           | 10.1%          |
| Nov-16             | 132                                | 10                        | 7.6%                           | 11.0%          |
| Dec-16             | 140                                | 18                        | 12.9%                          | 10.0%          |
| Jan-17             | 149                                | 15                        | 10.1%                          | 10.1%          |
| Feb-17             | 132                                | 10                        | 7.6%                           | 10.5%          |
| Mar-17             | 154                                | 14                        | 9.1%                           | 10.3%          |
| Apr-17             | 139                                | 9                         | 6.5%                           | 10.8%          |
| May-17             | 163                                | 16                        | 9.8%                           | 9.3%           |
| Jun-17             | 153                                | 16                        | 10.5%                          | 9.8%           |
| Jul-17             | 140                                | 19                        | 13.6%                          | 10.5%          |
| Aug-17             | 152                                | 17                        | 11.2%                          | 9.4%           |
| Sep-17             | 141                                | 12                        | 8.5%                           | 8.7%           |

<sup>\*</sup>The University Health System Consortium ("UHC") Benchmark data is based upon only those UHC/Vizient Hospitals with a psychiatric patient volume or greater than the facility being compared to. Patient population for compare group defined as an assigned MDC code of 19 ("Mental Disease & Disorders) and age of > 18 years old.



#### **Behavioral Health Readmissions By Discharge Month 1st Admit**

#### Totals for all of Behavioral Health

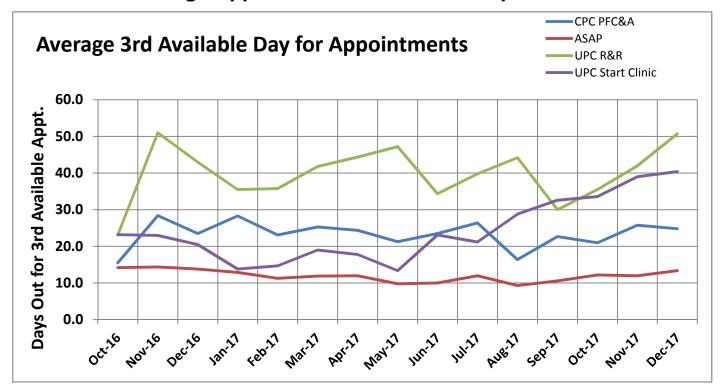


| Discharge | Total Discharges    | 30 Day          | Percent 30 Day | *UHC Benchmark |
|-----------|---------------------|-----------------|----------------|----------------|
| Month     | (Denominator Cases) | (Readmit Cases) | Readmit Rate   | Und benchmark  |
| Jun-16    | 190                 | 24              | 12.6%          | 9.0%           |
| Jul-16    | 197                 | 15              | 7.6%           | 10.3%          |
| Aug-16    | 203                 | 15              | 7.4%           | 10.2%          |
| Sep-16    | 198                 | 23              | 11.6%          | 9.2%           |
| Oct-16    | 195                 | 13              | 6.7%           | 9.6%           |
| Nov-16    | 201                 | 16              | 8.0%           | 9.9%           |
| Dec-16    | 221                 | 22              | 10.0%          | 9.0%           |
| Jan-17    | 214                 | 18              | 8.4%           | 9.3%           |
| Feb-17    | 214                 | 17              | 7.9%           | 10.0%          |
| Mar-17    | 242                 | 17              | 7.0%           | 9.4%           |
| Apr-17    | 219                 | 13              | 5.9%           | 9.8%           |
| May-17    | 257                 | 25              | 9.7%           | 8.7%           |
| Jun-17    | 226                 | 16              | 7.1%           | 9.2%           |
| Jul-17    | 210                 | 23              | 11.4%          | 10.1%          |
| Aug-17    | 225                 | 21              | 9.3%           | 9.0%           |
| Sep-17    | 215                 | 16              | 7.4%           | 8.3%           |

<sup>\*</sup>The University Health System Consortium ("UHC") Benchmark data is based upon only those UHC/Vizient Hospitals with a psychiatric patient volume or greater than the facility being compared to. Patient population for compare group defined as an assigned MDC code of 19.



# **Average Appointment time for BH outpatient services**



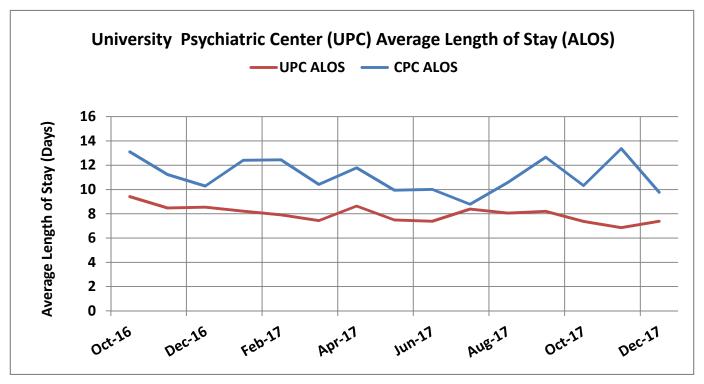
| Month  | CPC PFC&A | ASAP | UPC R&R | UPC Start Clinic |
|--------|-----------|------|---------|------------------|
| Oct-16 | 15.5      | 14.2 | 23.1    | 23.2             |
| Nov-16 | 28.4      | 14.4 | 51.0    | 23.0             |
| Dec-16 | 23.5      | 13.8 | 43.0    | 20.5             |
| Jan-17 | 28.3      | 12.9 | 35.5    | 13.8             |
| Feb-17 | 23.1      | 11.3 | 35.8    | 14.7             |
| Mar-17 | 25.3      | 11.9 | 41.8    | 19.0             |
| Apr-17 | 24.4      | 12.0 | 44.4    | 17.8             |
| May-17 | 21.3      | 9.8  | 47.2    | 13.4             |
| Jun-17 | 23.5      | 10.0 | 34.4    | 23.1             |
| Jul-17 | 26.4      | 12.0 | 39.8    | 21.2             |
| Aug-17 | 16.4      | 9.3  | 44.2    | 28.8             |
| Sep-17 | 22.7      | 10.6 | 30.0    | 32.6             |
| Oct-17 | 21.0      | 12.2 | 35.5    | 33.6             |
| Nov-17 | 25.8      | 12.0 | 42.0    | 39.0             |
| Dec-17 | 24.8      | 13.4 | 50.7    | 40.4             |

#### **DEFINITIONS FOR ABOVE ACRONYMS**

| CPC PFC&A        | Children's Psychiatric Center Programs for Children and Adolescents        |
|------------------|--|
| ASAP             | Alcohol and Substance Abuse Program  |
| UPC R&R          | University Psychiatric Center Recovery and Resiliency (Continuity of Care) |
| UPC Start Clinic | University Psychiatric Start Clinic (General Clinic)                       |



# **Behavioral Health Average Length of Inpatient Stay**



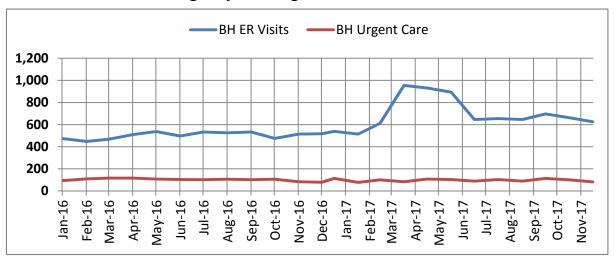
Children's Psychiatric Center (CPC)
University Psychiatric Center (UPC)

Child National Benchmark: 12.2 Adult National Benchmark: 5.71

| Month  | <b>CPC ALOS</b> | <b>UPC ALOS</b> |
|--------|-----------------|-----------------|
| Oct-16 | 13.1            | 9.42            |
| Nov-16 | 11.23           | 8.48            |
| Dec-16 | 10.28           | 8.55            |
| Jan-17 | 12.41           | 8.22            |
| Feb-17 | 12.44           | 7.91            |
| Mar-17 | 10.41           | 7.43            |
| Apr-17 | 11.79           | 8.63            |
| May-17 | 9.94            | 7.49            |
| Jun-17 | 10.01           | 7.38            |
| Jul-17 | 8.78            | 8.39            |
| Aug-17 | 10.58           | 8.06            |
| Sep-17 | 12.66           | 8.2             |
| Oct-17 | 10.32           | 7.37            |
| Nov-17 | 13.37           | 6.85            |
| Dec-17 | 9.77            | 7.38            |



#### **Behavioral Health Emergency and Urgent Care**



| Month  | BH Fast Track<br>Admissions | BH ER Visits | BH Urgent Care |
|--------|-----------------------------|--------------|----------------|
| Jan-16 | 8                           | 474          | 93             |
| Feb-16 | 5                           | 447          | 108            |
| Mar-16 | 11                          | 468          | 116            |
| Apr-16 | 7                           | 510          | 115            |
| May-16 | 5                           | 537          | 107            |
| Jun-16 | 3                           | 496          | 102            |
| Jul-16 | 9                           | 533          | 101            |
| Aug-16 | 2                           | 526          | 106            |
| Sep-16 | 4                           | 533          | 101            |
| Oct-16 | 3                           | 475          | 105            |
| Nov-16 | 1                           | 514          | 82             |
| Dec-16 | 6                           | 517          | 78             |
| Jan-17 | 4                           | 538          | 113            |
| Feb-17 | 2                           | 514          | 77             |
| Mar-17 | 5                           | 611          | 99             |
| Apr-17 | 8                           | 955          | 82             |
| May-17 | 11                          | 931          | 107            |
| Jun-17 | 10                          | 893          | 102            |
| Jul-17 | 8                           | 646          | 88             |
| Aug-17 | 15                          | 655          | 103            |
| Sep-17 | 7                           | 646          | 88             |
| Oct-17 | 5                           | 696          | 113            |
| Nov-17 | 8                           | 662          | 100            |
| Dec-17 | 16                          | 626          | 81             |
| TOTALS | 163                         | 14,403       | 2,367          |



#### **Number of Opioid Patients**

| Month  | Census |
|--------|--------|
| Jan-16 | 450    |
| Feb-16 | 446    |
| Mar-16 | 437    |
| Apr-16 | 443    |
| May-16 | 441    |
| Jun-16 | 440    |
| Jul-16 | 434    |
| Aug-16 | 423    |
| Sep-16 | 427    |
| Oct-16 | 432    |
| Nov-16 | 441    |
| Dec-16 | 436    |
| Jan-17 | 424    |
| Feb-17 | 416    |
| Mar-17 | 419    |
| Apr-17 | 520    |
| May-17 | 528    |
| Jun-17 | 533    |
| Jul-17 | 531    |
| Aug-17 | 531    |
| Sep-17 | 519    |
| Oct-17 | 530    |
| Nov-17 | 535    |
| Dec-17 | 539    |

#### **Number of Methadone Encounters**

| Month  | Count |
|--------|-------|
| Jan-17 | 5,035 |
| Feb-17 | 4,751 |
| Mar-17 | 5,187 |
| Apr-17 | 4,858 |
| May-17 | 5,308 |
| Jun-17 | 5,403 |
| Jul-17 | 5,304 |
| Aug-17 | 5,553 |
| Sep-17 | 5,265 |
| Oct-17 | 5,630 |
| Nov-17 | 5,403 |
| Dec-17 | 5,364 |

#### **Number of Suboxone Encounters**

| Month  | Count |
|--------|-------|
| Jan-17 | 259   |
| Feb-17 | 259   |
| Mar-17 | 361   |
| Apr-17 | 466   |
| May-17 | 485   |
| Jun-17 | 533   |
| Jul-17 | 447   |
| Aug-17 | 438   |
| Sep-17 | 351   |
| Oct-17 | 380   |
| Nov-17 | 420   |
| Dec-17 | 391   |

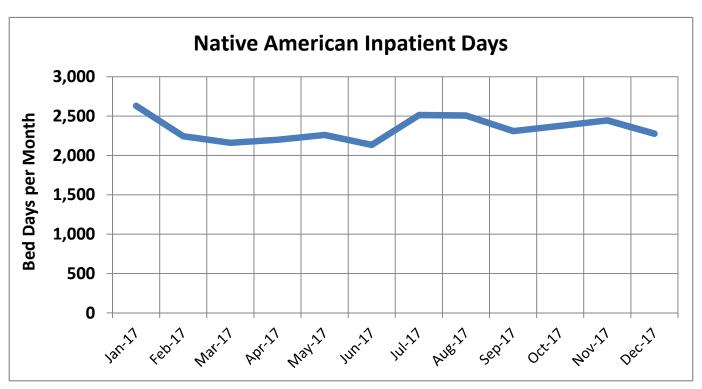
#### Number of encounters in COPE Medical home for High Needs Patients

| Fiscal Year      | Count  |
|------------------|--------|
| FY2016           | 3,200  |
| FY2017           | 11,415 |
| FY2018 Projected | 12,100 |



| F      |   |   |
|--------|---|---|
|        | Native American<br>Inpatient Admissions<br>(Census) | Native American<br>Enrollment - UNM<br>Care |
| Month  | (Celisus)   | Cale  |
| Dec-15 | 295   | 182   |
| Jan-16 | 279   | 175   |
| Feb-16 | 292   | 59  |
| Mar-16 | 313   | 159   |
| Apr-16 | 308   | 149   |
| May-16 | 315   | 152   |
| Jun-16 | 321   | 142   |
| Jul-16 | 312   | 139   |
| Aug-16 | 304   | 141   |
| Sep-16 | 304   | 142   |
| Oct-16 | 311   | 133   |
| Nov-16 | 300   | 132   |
| Dec-16 | 276   | 128   |
| Jan-17 | 322   | 118   |
| Feb-17 | 328   | 112   |
| Mar-17 | 315   | 108   |
| Apr-17 | 272   | 120   |
| May-17 | 246   | 96  |
| Jun-17 | 223   | 92  |
| Jul-17 | 360   | 86  |
| Aug-17 | 354   | 91  |
| Sep-17 | 372   | 94  |
| Oct-17 | 333   | 99  |
| Nov-17 | 327   | 104   |

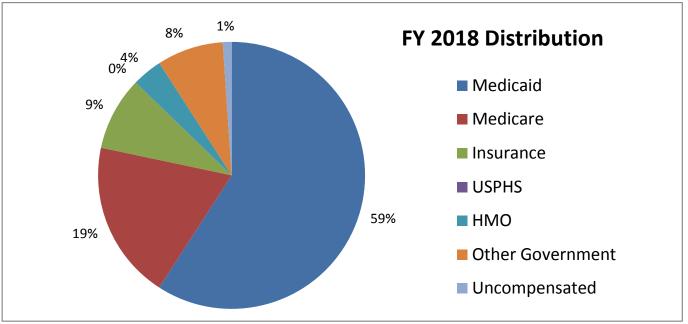




| Month  | Total Bed Days |  |  |
|--------|----------------|--|--|
| Jan-17 | 2,631          |  |  |
| Feb-17 | 2,244          |  |  |
| Mar-17 | 2,161          |  |  |
| Apr-17 | 2,199          |  |  |
| May-17 | 2,261          |  |  |
| Jun-17 | 2,134          |  |  |
| Jul-17 | 2,512          |  |  |
| Aug-17 | 2,506          |  |  |
| Sep-17 | 2,309          |  |  |
| Oct-17 | 2,377          |  |  |
| Nov-17 | 2,446          |  |  |
| Dec-17 | 2,276          |  |  |



# **Native American Insurance Distribution by Encounters**



| FY2018 | Medicaid | Medicare | Insurance | USPHS | НМО   | Other<br>Government | Uncompensated |
|--------|----------|----------|-----------|-------|-------|---------------------|---------------|
| Jul-17 | 5,437    | 1,850    | 845       | 0     | 353   | 1,117               | 109           |
| Aug-17 | 6,180    | 2,022    | 892       | 0     | 371   | 1,235               | 93            |
| Sep-17 | 5,668    | 1,736    | 872       | 0     | 341   | 0                   | 109           |
| Oct-17 | 0        | 0        | 0         | 0     | 0     | 0                   | 0             |
| Nov-17 | 0        | 0        | 0         | 0     | 0     | 0                   | 0             |
| Dec-17 | 0        | 0        | 0         | 0     | 0     | 0                   | 0             |
| Jan-18 | 0        | 0        | 0         | 0     | 0     | 0                   | 0             |
| Feb-18 | 0        | 0        | 0         | 0     | 0     | 0                   | 0             |
| Mar-18 | 0        | 0        | 0         | 0     | 0     | 0                   | 0             |
| Apr-18 | 0        | 0        | 0         | 0     | 0     | 0                   | 0             |
| May-18 | 0        | 0        | 0         | 0     | 0     | 0                   | 0             |
| Jun-18 | 0        | 0        | 0         | 0     | 0     | 0                   | 0             |
| TOTAL  | 17,285   | 5,608    | 2,609     | 0     | 1,065 | 2,352               | 311           |
|        | 59%      | 19%      | 9%        | 0%    | 4%    | 8%                  | 1%            |